

### P.O.W.E.R Together

It is the policy of the Capital Region Airport Commission (Commission) to promote, facilitate, and aggressively seek the participation of small, local, disadvantaged, minority-owned, and woman-owned businesses (collectively "diverse businesses") in all Commission contracts and procurements at Richmond International Airport (RIC). This policy applies to all areas of expenditures, whether for products or services, and is implemented by all Commission departments to assure that diverse businesses have the maximum practicable opportunity to participate in Commission contracts and procurements. The relationship between the Commission and our business partners is very important and one that is mutually beneficial to achieving our goals to promote regional economic development and to increasing and promoting fairness, equality, and inclusiveness in the procurement process.

### WHAT WE BUY

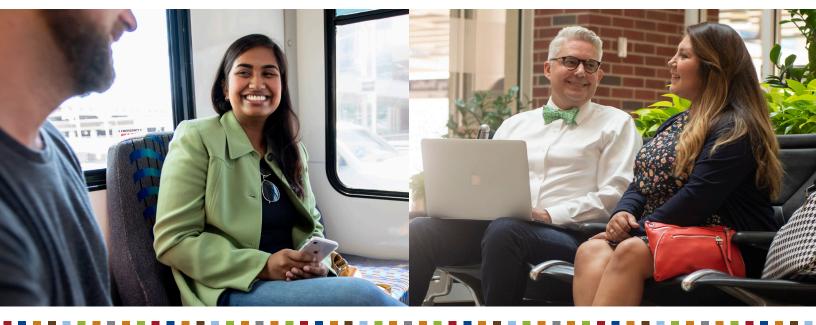
The Commission purchases goods and services and obtains participation in federally-assisted contracts and concessions by competitive process. To effectively operate Richmond International Airport, the goods and services we buy include, but are not limited to:

- Construction
- Consulting
- Disposables
- Engineering services
- Food and beverages
- Fuels/lubricants
- Human resources
- Interior plant maintenance
- Janitorial services
- Landscaping services and supplies

- Maintenance, repair, operations supplies
- Marketing and advertising
- Office supplies and services
- Packaging/supplies/labels
- Pest control/waste removal
- Printing
- Professional services
- Public relations services
- Road deicing salt
- Safety supplies

- Snow removal services
- Technology—hardware and software
- Vehicle maintenance
- Vending services





#### SUPPLIER DIVERSITY PROGRAMS

The Commission has two supplier diversity programs—**The Disadvantaged Business Enterprise Program (DBE)** for capital improvement projects at Richmond International Airport that are funded in whole or in part with federal funding from the U.S. Department of Transportation (USDOT)/Federal Aviation Administration (FAA), and the **Airport Concession Disadvantaged Business Enterprise Program (ACDBE)** for concessions contracts.

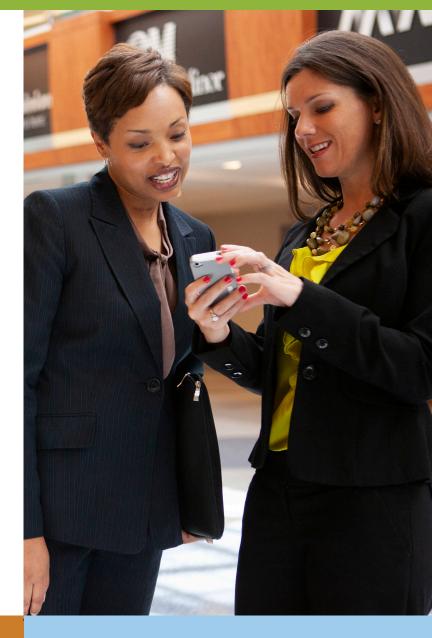
Firms interested in participating as DBEs in the Commission's federally funded contracts or as ACDBEs in our concessions contracts must first be certified by one of the Virginia Unified Certification Program agencies: the Virginia Department of Small Business and Supplier Diversity or the Metropolitan Washington Airports Authority. The Commission encourages all firms that may be eligible to be certified as a DBE and/or ACDBE to apply for certification.

In addition to DBE- and ACDBE-certified businesses, **SWaM certified businesses** also participate in the Airport's contracts and procurements. The Small, Women-owned, and Minority-owned Business (SWaM) certification program is a state program of the Commonwealth of Virginia. The Commission encourages all firms that may be eligible for SWaM certification to apply for certification.

#### INFORMATIONAL ACTIVITIES

Richmond International Airport periodically hosts business opportunity forums where current and potential suppliers, contractors, consultants, vendors, and other businesses can learn about capital development projects, upcoming concession opportunities, and goods and services contracts. These interactive and informative sessions are designed to help companies identify and bid on projects at RIC. In addition, we routinely consult directly with business owners, participate in other local and national outreach meetings, and publish extensive information about contract opportunities on our website.





#### **QUICK LINKS**

# Learn more about our business opportunities and diversity programs:

flyrichmond.com/business-opportunities/

Register to receive solicitations for RIC contract and procurement opportunities: eva.virginia.gov/

Apply for DBE, ACDBE, or SWaM certification through the Virginia Department of Small Business and Supplier Diversity:

sbsd.virginia.gov/certification-division/

## Apply for DBE or ACDBE certification through the Metropolitan Washington Airports Authority:

mwaa.diversitycompliance.com/

#### NEED MORE INFORMATION?

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