

## CAPITAL REGION AIRPORT COMMISSION

Richmond International Airport
Virginia

Prepared by
Finance Department
Douglas E. Blum
Chief Financial Officer
Steven C. Owen
Director Finance

## Capital Region Airport Commission <br> members of the commission

June 30, 2012

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Robert M. Atack
Chairman
Arthur S. Warren
Robert F. Norfleet, Jr.
Aubrey M. Stanley, Jr.
Vice Chairman
Secretary
Treasurer

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| Robert M. Atack | County of Henrico |
| James B. Donati, Jr. | County of Henrico |
| Daniel A. Gecker | County of Chesterfield |
| Steve A. Elswick | County of Chesterfield |
| David A. Kaechele | County of Henrico |
| Charles S. Macfarlane | City of Richmond |
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## Capital Region Airport Commission




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# Certificate of Achievement for Excellence in Financial Reporting 

Presented to

# Capital Region Aiport Commission <br> Virginia 

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended
June 30, 2011
A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.


INTRODUCTORY SECTION


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December 6, 2012

The Commissioners
Capital Region Airport Commission
Richmond International Airport, Virginia

Members of the Commission:
We are pleased to submit for your information the Comprehensive Annual Financial Report of the Capital Region Airport Commission (the "Commission"), for the fiscal year ended June 30, 2012 prepared by the Commission's Finance Department. Responsibility for both the accuracy of the data presented and the completeness and fairness of the presentation, including all disclosures, rests with management. We believe the data, as presented, is accurate in all material respects; that it is reported in a manner designed to fairly set forth the financial position and results of the operations of the Commission and that all disclosures necessary to enable the reader to gain an understanding of the Commission's financial affairs have been included.

Management has provided a narrative introduction, overview and analysis to accompany the financial statements which is included in the Management Discussion and Analysis (MD\&A). This letter of transmittal should be read in conjunction with the MD\&A which can be found in the Financial Section of this report.

## ORGANIZATION OF THE COMPREHENSIVE ANNUAL FINANCIAL REPORT

The Commission applies the Government Finance Officers Association (GFOA) recommended presentation in financial reporting.

## THE COMMISSION

The Commission was created in 1975 as a political subdivision of the Commonwealth of Virginia by an Act of the Virginia General Assembly (the "Act") allowing the Commission to own and operate one or more airports to serve the Richmond metropolitan area. Under the Act, any of the City of Richmond and the Counties of Henrico, Charles City, Chesterfield, Goochland, Hanover, New Kent, Powhatan and the Town of Ashland may join the Commission as a "participating political subdivision" subject to making a satisfactory capital contribution to the Commission. On January 1, 1976, the Commission assumed ownership and control of Richmond International Airport (the "Airport") from the City of Richmond. The City of Richmond and the County of Henrico became the first political subdivisions to participate in the Commission. Subsequently, the County of Chesterfield and the County of Hanover also became participants in the Commission. The current political subdivisions are the four most populous jurisdictions in the metropolitan area of Richmond.

According to the Act, the City of Richmond and the Counties of Chesterfield and Henrico may appoint four Commissioners to the Commission and the County of Hanover may appoint two commissioners. The governing body of each jurisdiction appoints Commissioners to four-year terms; however, the governing bodies retain the right to remove a Commissioner at any time and appoint a successor. The Commissioners' responsibilities include approving capital and operating budgets, issuing bonds as needed, and administering, managing and directing the activities of the Commission.

## THE REPORTING ENTITY

Capital Region Airport Commission is an independent authority where all fourteen board members are appointed by local governmental jurisdictions and is comprised of the City of Richmond, and the counties of Chesterfield, Hanover and Henrico.

The Commission manages all the business activities of the Airport and produces all the financial statements as well as being responsible for all the Airport's capital improvements. The Commission is comprised of six departments: Executive, Finance, Marketing \& Air Service Development, Planning \& Engineering, Public Safety and Real Estate.

## AIRPORT OPERATIONS

On October 15, 1927, Richard E. Byrd Airport, named after the Virginia explorer-aviator, Admiral Richard Evelyn Byrd, was dedicated. Present at the opening ceremony was Col. Charles Lindbergh and his famous aircraft, The Spirit of St. Louis. The Airport's construction was initiated earlier as the City of Richmond purchased 100 acres of land for $\$ 30,000$ and leased 300 more. Presently the Airport owns 3,059 acres.

Today the Airport is called Richmond International Airport. The Airport has evolved into one of the most modern and well-equipped airports in the eastern United States. The Airport is currently served by seven major airlines, seventeen regional or commuter airlines and several scheduled passenger charter operations which serves the needs of the area's citizens with over 170 daily flights. The Airport's cargo needs are met by three all-cargo carriers; three fixed base operators on the grounds offer fuel and maintenance services for corporate aircraft and the Airport has a Foreign Trade Zone. The total enplaned passengers in the fiscal year 2012 maintained the 2011 level of 1.6 million enplaned passengers.

## ECONOMIC CONDITIONS

The Airport is conveniently located approximately six miles from the City of Richmond's business district, providing air service to over 3.3 million passengers, and with over 100 million pounds of cargo passing through the Airport this year. The Airport is geographically located within seven hundred and fifty miles of approximately $60 \%$ of the nation's population.

The revenues of the Commission are affected substantially by the economic health of the airline industry and the airlines serving the airport. The first half of fiscal year 2012 saw a drop in the economy as consumer confidence declined amidst the bankruptcy/bailout challenges of other countries and fuel prices that remained at higher levels. The downturn in the economy has dampened the near-term prospects for the aviation industry, but the long-term outlook remains favorable. Growth is forecasted in business aviation demand over the long term driven by a growing U.S. and world economy. The global economy is growing again, reviving the demand for air travel. Profitability for the U.S. carriers will hinge on a stable environment for fuel prices, an increase in demand for corporate air travel, and the ability to pass along fare increases to leisure travelers. (www.faa.gov/about/office_org/headquarters_offices/apl/aviation_forecasts)

Future increases in passenger and cargo traffic at the Airport will be influenced by several key factors, which include, but are not limited to, the following:

- Economic and political conditions
- Airline consolidation and alliances
- Aviation security concerns
- Availability and price of aviation fuel
- Financial health of the airline industry
- Capacity of the airport
- Airline service and routes
- Airline competition and airfares
- Capacity of national air traffic control and airport systems

The Commission anticipates that the national economy and subsequently airline passenger traffic will remain flat with very little growth when compared to fiscal year 2012. The Commission took a conservative approach to the fiscal year 2013 budget which reflects a $(1.5 \%)$ decrease in total revenue when compared to fiscal year 2012 actual revenue. The Commission continues to monitor national and local economic conditions and will make the necessary changes to ensure the financial stability of the airport.

National Accolades about the Richmond Metro area:
> The Richmond MSA ranked 49th out of 200 metro areas in the nation according to the Forbes 2012 Best Places for Business and Careers list.
> Richmond companies rank among the nation's top military-friendly employers according to Business Week .com 11/9/12
> Richmond-Petersburg metro area was named the \#3 large city in the country for job growth according to Gallup.com 2012

## DEMOGRAPHICS AND EMPLOYMENT

Fifty-five percent of Richmond's population falls within the prime working ages of 25-64. The Richmond Metro area's unemployment rate fell to $6.6 \%$ in June 2012 compared to $6.8 \%$ in June 2011, higher than the state unemployment rate of $5.7 \%$ and below the national rate of $8.2 \%$.

The population of the Richmond MSA has reached 1.3 million and is projected to reach 1.4 million by 2020. Per capita income in the area is $\$ 41,260$, which is higher than the national average of $\$ 39,937$.

Six Richmond Metropolitan area businesses are listed Fortune 500 companies

| Dominion Resources | MeadWestvaco |
| :--- | :--- |
| Genworth Financial | CarMax |
| Altria Group | Owens \& Minor |

Three Richmond Metropolitan area businesses are listed Fortune 1000 companies:
Brink's
Markel
Universal

## MAJOR INITIATIVES

The expansion of the Concourse A apron area was started in fiscal year 2012. This will allow for the expansion of approximately 47,200 square feet at Concourse A adding additional gates and associated holdroom space.

## COMMISSION INTERNET WEB SITE

The Commission has an Internet web site offering a wide variety of current information to users, including financial information and operational statistics. Users have the capability to access the airlines serving the Airport, flight arrival and departure information, and download flight schedules directly onto their Personal Digital Assistant (PDA's). The Commission's Comprehensive Annual Financial Report (CAFR) is posted on the web site. The web address is www.FlyRichmond.com.

## FINANCIAL INFORMATION

The Commission's management is responsible for establishing and maintaining internal controls sufficient to ensure safeguarding of Commission assets. In developing and evaluating the Commission's accounting system, consideration is given to the adequacy of internal controls.

Internal controls are designed to provide reasonable, but not absolute, assurance regarding the safeguarding of assets against loss from unauthorized use or disposition, and the reliability of financial records for preparing financial statements and maintaining accountability for assets. The concept of reasonable assurance recognizes that the cost of a control should not exceed the benefits likely to be derived, and the valuation of cost and benefits requires estimates and judgments by management.

All internal control evaluations occur within the above framework. We believe that the Commission's internal controls adequately safeguard assets and provide reasonable assurance for proper recording of financial transactions.

In addition to the internal controls described above, budgetary controls are also established to ensure compliance with annual operating and capital budgets approved by the Commission. Monthly reports containing comparisons between actual and budget and current and prior year amounts are prepared and presented to the Commission. The Commission approves significant capital budget variances.

## FINANCIAL HIGHLIGHTS

The Commission anticipated that passenger traffic would remain flat in fiscal year 2012 as compared to fiscal year 2011 actual passenger traffic. The actual total passengers enplaned for fiscal year 2012 was 1.6 million, which was the same for fiscal year 2011.

The fiscal year 2012 budget included a decrease in operating revenue (1.0\%) compared to fiscal year 2011 actual revenue. The Commission ended fiscal year 2012 with a $1.7 \%$ increase in revenues when compared to the 2012 budgeted revenues and a $0.7 \%$ increase over fiscal year 2011 revenues.

## INDEPENDENT AUDIT

The Commission's enabling legislation requires an annual audit of its financial statements by independent certified public accountants that are selected by the Commission. This requirement has been complied with and the auditors' opinion has been included in the Financial Section of this report. In addition, the annual audit complied with the requirements of the U.S. Office of Management and Budget Circular A-133 and the applicable reports are included in the Compliance Section.

## CERTIFICATE OF ACHIEVEMENT

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Capital Region Airport Commission for its Comprehensive Annual Financial Report for the fiscal year ended June 30, 2011. This was the twenty second consecutive year that the Commission has achieved this award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current Comprehensive Annual Financial Report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

## ACKNOWLEDGMENTS

The preparation of the comprehensive annual financial report on a timely and efficient basis is achieved by the efficient and dedicated services contributed by the entire Finance department staff. We wish to express our appreciation for their continuing efforts in maintaining the highest standards for managing the financial operations of the Commission. We would also like to express our appreciation to all the members of the Commission for their continued support and guidance.

Respectfully submitted,


FINANCIAL SECTION

# Independent Auditors' Report 

To the Commissioners<br>Capital Region Airport Commission<br>Richmond International Airport, Virginia

We have audited the accompanying basic financial statements of the Capital Region Airport Commission (the "Commission") as of and for the years ended June 30, 2012 and 2011, as listed in the foregoing table of contents. These financial statements are the responsibility of the management of the Commission. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, and the Specifications for Audit of Authorities, Boards and Commissions, issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Commission as of June 30, 2012 and 2011, and the respective changes in its financial position and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 31, 2012 on our consideration of the Commission's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audits.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and the required supplementary information as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of
inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Commission's financial statements as a whole. The introductory section, supplementary information and statistical section as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. The accompanying schedule of expenditures of federal awards is presented for the purpose of additional analysis as required by the U.S. Office of Management and Budget Circular A-133, Audits of State and Local Governments, and Non-Profit Organizations, and is also not a required part of the financial statements. The supplementary information and the schedule of expenditures of federal awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole. The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

## Cheng Bckaert+ Helaan, C.C. P.

Richmond, Virginia
October 31, 2012

Capital Region Airport Commission Management's Discussion and Analysis
June 30, 2012 and 2011
The Capital Region Airport Commission's (the "Commission") Management's Discussion and Analysis (MD\&A) section provides a complete review of the key financial events and items impacting Richmond International Airport's (the "Airport") operations and financial statements. This discussion and analysis provides an overall view of how the Airport deals with both current and future conditions.

The preparation of this report was performed by the Commission's management team and we recommend that the Management Discussion and Analysis be read in conjunction with the Commission's financial statements and the supplemental schedules included in the financial report. Following this MD\&A are the basic financial statements of the Commission together with the notes thereto which are essential to a full understanding of the data contained in the financial statements.

The Commission's financial statements are prepared in conformity with accounting principles generally accepted in the United States of America applicable to governmental units, as prescribed by the Governmental Accounting Standards Board ("GASB"). The financial statements are prepared on the accrual basis, recognizing revenue when earned and expenses when incurred, and include all of the business activities of the Airport. Assets are designated as restricted and unrestricted in accordance with indentures and other agreements. See notes to financial statements for a summary of significant accounting policies.

The Commission is self-supported using aircraft apron fees, landing fees, fees from the terminal and other rental as well as revenues from concession and non-aviation revenues such as parking and food establishments to fund operating expenses. The Commission is not taxpayer funded. The capital program is funded by bonds, federal and state grants, customer and passenger facility charges and net remaining revenue after operating and debt service costs.

The Commission's fiscal year is from July 1 to June 30. The following MD\&A of the Commission's financial performance is for the years ended June 30, 2012 and 2011. Information for the preceding fiscal year ended June 30, 2010 has been included to provide a better insight into the overall financial performance of the Commission. All dollar amounts are provided in thousands.

## COMMISSION ACTIVITIES \& HIGHLIGHTS

Passenger and air carrier activity was relatively unchanged at the Richmond International Airport in fiscal year 2012 compared to fiscal year 2011. The total passengers enplaned for fiscal year 2012 were 1.60 million, which was slightly lower than fiscal year 2011 and fiscal year 2010 enplanements of 1.64 million for both fiscal years and (4.0\%) lower than the fiscal year 2012 budgeted enplaned passengers. The financial condition of the Commission is primarily dependent upon the number of passengers using Richmond International Airport. Passenger levels, in turn, are dependent upon several factors, including: the economic conditions of the airline industry which influences willingness and ability of the airlines' to provide service; the local economy which influences the willingness and ability of travelers to purchase tickets; and the cost of that ticket. The first half of fiscal year 2012 saw a drop in the economy as consumer confidence declined amidst the bankruptcy/bailout challenges of other countries and fuel prices that remained at higher levels. The downturn in the economy has dampened the nearterm prospects for the aviation industry, but the long-term outlook remains favorable. Growth is forecasted in business aviation demand over the long term driven by a growing U.S. and world economy. The global economy is growing again, reviving the demand for air travel. Profitability for the U.S. carriers will hinge on a stable environment for fuel prices, an increase in demand for
corporate air travel, and the ability to pass along fare increases to leisure travelers. (www.faa.gov/about/office_org/headquarters_offices/apl/aviation_forecasts)

The Commission ended fiscal year 2012 with a $1.7 \%$ increase in revenues when compared to the 2012 budgeted revenues and a $0.7 \%$ increase over fiscal year 2011 revenues. This was primarily due to a $12.4 \%$ increase in concession revenue when compared to the 2012 budgeted concession revenue and a $9.9 \%$ increase over fiscal year 2011 concession revenue. The increase in concession revenue was offset by a (1.8\%) decrease in parking revenue when compared to the 2012 budgeted parking revenue and a (2.0\%) decrease when compared to fiscal year 2011 parking revenue. The increase in concession revenue is primarily attributed to a $13.3 \%$ increase in rental car revenue when compared to the 2012 budgeted rental car revenue. The decrease in parking revenue is attributed to enplanements that were (4.0\%) lower than the 2012 budgeted enplanements and (2.6\%) lower than fiscal year 2011 enplanements.

The Commission's revenues are derived primarily from Airline rates and charges for the use of the Airport's facilities in the form of landing fees, terminal rents and apron fees received from airlines using the airport, concession fees from the vendors serving the passengers including food, retail and rental cars; public parking fees including surface and garage parking, and fixed based operator activities from general aviation activities. The average monthly enplaned passengers increased from 136,982 in fiscal year 2010 to 137,039 in fiscal year 2011 and then decreased to 133,443 in fiscal year 2012. The slight decrease in passengers, when compared to 2011, had negative effects on the Commission's main revenue stream, parking revenue, in fiscal year 2012.

Aircraft operations decreased to 100 thousand a (5.6\%) decrease as compared to FY 2011 and a (2.0\%) decrease when compared to FY 2010. Aircraft operations are comprised of air carrier, the military, air taxi, and general aviation. The decrease in aircraft operations is attributed to the recent completion of the merger between Continental and United airlines and the termination of flights to New York City by both Jet Blue and US Airways.

Cargo landed weight in 1,000 pound units increased by $0.3 \%$ in fiscal year 2012 to 360 million pounds compared to fiscal year 2011 landed weight of 359 million pounds and increased $15.1 \%$ when compared to fiscal year 2010.

The Airport's parking revenue decreased (2.0\%) in fiscal year 2012 when compared to fiscal year 2011 and increased $0.2 \%$ when compared to fiscal year 2010. The effect of the lower than budgeted enplaned passengers was offset slightly by higher parking revenue per enplaned passenger (parking rates were the same as FY 2011). The parking revenue accounts for $45.9 \%$ of the Airport's revenue in fiscal year 2012 compared to $47.1 \%$ in fiscal year 2011 and $47.4 \%$ in fiscal year 2010.

|  | 2012 | 2011 | 2010 |
| :--- | :---: | :---: | :---: |
| Parking Revenue per Enplanement | $\$ 11.20$ | $\$ 11.14$ | $\$ 10.94$ |
| Percent Increase (Decrease) | $0.5 \%$ | $1.8 \%$ | $2.5 \%$ |

As of June 30, 2012, the Airport is currently served by seven major airlines, with more than 170 daily flights to 19 non-stop destinations and more than 3.3 million travelers per year.

Capital Region Airport Commission
Management's Discussion and Analysis (continued)
June 30, 2012 and 2011

|  | FY 2012 | FY 2011 | FY 2010 |
| :--- | ---: | ---: | ---: |
| Enplanements | 1,601 | 1,644 | 1,644 |
| \% increase / (decrease) | $(2.6 \%)$ | $0.0 \%$ | $(2.4 \%)$ |
| Aircraft Operations (total take-offs and landings) | 100 | 106 | 102 |
| \% increase / (decrease) | $(5.6 \%)$ | $3.9 \%$ | $(8.1 \%)$ |
| Airline's Landed Weight (1,000 pound units) | 1,996 | 2,026 | 2,020 |
| \% increase / (decrease) | $(1.5 \%)$ | $0.3 \%$ | $(9.3 \%)$ |
| Air Cargo Carrier Activity (pounds) | 100,400 | 84,477 | 81,803 |
| \% increase / (decrease) | $18.8 \%$ | $3.3 \%$ | $(11.8 \%)$ |
| Parked Vehicles | 816 | 854 | 923 |
| \% increase / (decrease) | $(4.5 \%)$ | $(7.5 \%)$ | $(2.7 \%)$ |

[^0]Capital Region Airport Commission
Management's Discussion and Analysis (continued)
June 30, 2012 and 2011
Enplaned Passengers (in Thousands)


Parked Vehicles (in Thousands)


Capital Region Airport Commission Management's Discussion and Analysis (continued) June 30, 2012 and 2011

The below selected financial data comparison represents the Commission's assets, liabilities and net assets at June 30, 2012, 2011 , and 2010.

## SELECTED FINANCIAL DATA (in thousands)

|  | 2012 |  | 2011 |  | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Unrestricted current | \$16,397 | \$ | 16,872 | \$ | 22,099 |
| Restricted current | 77,243 |  | 70,214 |  | 58,239 |
| Capital assets, net | 415,251 |  | 418,557 |  | 425,335 |
| Total assets | \$508,891 |  | 505,643 |  | 505,673 |
| Liabilities |  |  |  |  |  |
| Current unrestricted | 3,797 |  | 2,885 |  | 2,849 |
| Current restricted | 10,808 |  | 11,032 |  | 11,312 |
| Long-term debt, net of current maturities | 142,847 |  | 151,513 |  | 158,487 |
| Total liabilities | 157,452 |  | 165,430 |  | 172,648 |
| Net assets |  |  |  |  |  |
| Invested in capital assets net of related debt | 274,718 |  | 268,968 |  | 274,025 |
| Restricted | 60,776 |  | 56,480 |  | 41,370 |
| Unrestricted | 15,945 |  | 14,765 |  | 17,630 |
| Total net assets | 351,439 | \$ | 340,213 | \$ | 333,025 |

The Commission experienced an increase in total assets of approximately $\$ 3.2$ million or $0.6 \%$ during fiscal year 2012 when compared to fiscal year 2011 and a $\$ 3.2$ million increase when compared to fiscal year 2010. This increase can be contributed to a number of changes in the balance sheet including the increase of $\$ 4.5$ million in restricted cash and cash equivalents and the $\$ 2.4$ million increase in federal and state grants receivable. This was offset by a (\$3.3) million decrease in noncurrent assets.

Total liabilities decreased ( $\$ 8.0$ ) million or ( $4.8 \%$ ) in 2012 when compared to fiscal year 2011 and decreased (\$15.2) million when compared to fiscal year 2010. This change is primarily attributable to a decrease in long term debt.

The increase in net assets for 2012 was $\$ 11.2$ million compared to an increase of $\$ 7.2$ million for fiscal year 2011. Fiscal year 2012 resulted in a loss from operations of (\$1.2) million, which is a $\$ 668$ thousand increase in the loss from operations when compared to the fiscal year 2011 loss from operations of (\$554) thousand. Net nonoperating revenue (expense) reflected an increase in net revenues of $\$ 475$ thousand, capital contributions increased to $\$ 9.8$ million a $\$ 4.2$ million or $76 \%$ increase when compared to fiscal year 2011.

Capital Region Airport Commission
Management's Discussion and Analysis (continued)
June 30, 2012 and 2011
The below chart shows operating revenues and expenses for the three years ended June 30 , 2012, 2011 and 2010.

|  | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | \$ | 39,124 | \$ | 38,868 | \$ | 37,999 |
| Operating expenses |  | 19,737 |  | 19,778 |  | 19,112 |
| Operating income before depreciation |  | 19,387 |  | 19,090 |  | 18,887 |
| Depreciation |  | 20,609 |  | 19,644 |  | 18,492 |
| Operating Income (loss) |  | $(1,222)$ |  | (554) |  | 395 |
| Nonoperating income (expenses) |  | 2,623 |  | 2,148 |  | 4,089 |
| Income before capital contributions |  | 1,401 |  | 1,594 |  | 4,484 |
| Capital contributions |  | 9,825 |  | 5,594 |  | 5,879 |
| Change in net assets |  | 11,226 |  | 7,188 |  | 10,363 |
| Beginning net assets |  | 340,213 |  | 333,025 |  | 322,662 |
| Ending net assets | \$ | 351,439 | \$ | 340,213 | \$ | 333,025 |

Operating income before depreciation for fiscal year 2012 increased by $\$ 297$ thousand or $1.6 \%$ compared to fiscal year 2011 and increased $\$ 500$ thousand or $2.6 \%$ compared to fiscal year 2010. Depreciation expense increased by $4.9 \%$ between fiscal year 2012 and 2011 and increased by $11.4 \%$ when compared to fiscal year 2010. This is a result primarily of the completion of the economy lot B expansion as well as the completion of other major projects. Nonoperating income increased by $\$ 475$ thousand in fiscal year 2012 compared with fiscal year 2011 and decreased by (\$1.5) million when compared to fiscal year 2010. The increase in nonoperating income was attributed to a decrease in interest expense. The weighted average yield on investments was approximately $.28 \%$ for fiscal year 2012, $.39 \%$ for fiscal year 2011 and $.41 \%$ for fiscal year 2010.

Capital Region Airport Commission
Management's Discussion and Analysis (continued)
June 30, 2012 and 2011

## REVENUES

The graphs below illustrate the operating revenue for the three fiscal years ended June 30, 2012, 2011, and 2010 and main sources of revenue for the Airport and each source's percentage of total operating revenue for the fiscal year ended June 30, 2012.

Operating Revenue History (in Thousands)


# Capital Region Airport Commission 

Management's Discussion and Analysis (continued)
June 30, 2012 and 2011

## 2012 Operating Revenue



Parking revenues at the Airport, for fiscal year 2012 were $\$ 17,959$ which represented a (2.0\%) decrease over fiscal year 2011 and a (1.9\%) decrease over fiscal year 2010.

Below is a summary of revenue stated in thousands, for the three fiscal years ended June 30, 2012, 2011 , and 2010:

|  | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |  |  |  |
| Parking | \$ | 17,959 | \$ | 18,320 | \$ | 17,993 |
| Landing fees |  | 3,007 |  | 2,976 |  | 2,837 |
| Concession |  | 7,863 |  | 7,152 |  | 7,055 |
| Rental |  | 9,476 |  | 9,630 |  | 9,428 |
| Apron fees |  | 638 |  | 624 |  | 509 |
| Other |  | 181 |  | 166 |  | 177 |
| Total Operating |  | 39,124 |  | 38,868 |  | 37,999 |
| Nonoperating Income |  |  |  |  |  |  |
| Interest income |  | 198 |  | 250 |  | 338 |
| Passenger Facility Charges |  | 6,571 |  | 6,829 |  | 6,949 |
| Customer Facility Charges |  | 1,716 |  | 1,511 |  | 1,380 |
| Total nonoperating |  | 8,485 |  | 8,590 |  | 8,667 |
| TOTAL | \$ | 47,609 | \$ | 47,458 | \$ | 46,666 |

Capital Region Airport Commission
Management's Discussion and Analysis (continued)
June 30, 2012 and 2011

## EXPENSES

The graphs below illustrate the main sources of operating expenses for the Airport and each source's percentage of total operating expenses for the three fiscal years ended June 30, 2012.


## 2012 Operating Expenses



| $\square$ Personnel |
| :--- |
| $\square$ Utilities |
| $\square$ Professional services |
| $\square$ Paking |
| $\square$ Maintenance |
| $\square$ Insurance |
| $\square$ Supplies |
| $\square$ Other |

Operating expenses, exclusive of depreciation, totaled \$19,737 for fiscal year 2012, \$19,779 for fiscal year 2011 and $\$ 19,112$ for fiscal year 2010. The decrease in operating expense when

## Capital Region Airport Commission

## Management's Discussion and Analysis (continued)

June 30, 2012 and 2011
compared to FY 2011 is attributed to a decrease in marketing and public relations expense. The 2011 expense included the grant to the Greater Richmond Chamber of Commerce to support the "Save Low Fares" campaign. Below is a summary of expenses stated in thousands, for the three fiscal years ended June 30, 2012, 2011, and 2010:

|  | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Expenses |  |  |  |  |  |  |
| Personnel | \$ | 9,484 | \$ | 9,173 | \$ | 9,380 |
| Utilities |  | 2,509 |  | 2,348 |  | 2,081 |
| Professional services |  | 1,384 |  | 1,658 |  | 1,001 |
| Parking |  | 3,052 |  | 3,019 |  | 2,834 |
| Maintenance |  | 1,464 |  | 1,539 |  | 1,864 |
| Insurance |  | 669 |  | 798 |  | 810 |
| Supplies |  | 806 |  | 686 |  | 597 |
| Other |  | 369 |  | 558 |  | 545 |
| Total Operating |  | 19,737 |  | 19,779 |  | 19,112 |
| Depreciation |  | 20,609 |  | 19,644 |  | 18,492 |
| Nonoperating Expense |  |  |  |  |  |  |
| Interest expense |  | 5,193 |  | 5,580 |  | 3,793 |
| Other, net |  | 669 |  | 861 |  | 785 |
| Total nonoperating |  | 5,862 |  | 6,441 |  | 4,578 |
| TOTAL |  | 46,208 | \$ | 45,864 | \$ | 42,182 |

## CASH FLOW ACTIVITIES

A summary of the major sources and uses of cash and cash equivalents are as follows:


Cash flow from operating activities for 2012 decreased by $\$ 1.1$ million or (5.4\%) compared to fiscal year 2011; an increase of $\$ 232$ thousand or $1.0 \%$ compared to 2010. The decrease resulted primarily from an increase in operating loss and an increase in accounts receivable.

Cash and cash equivalents for fiscal 2012 amounted to $\$ 74.6$ million representing a $\$ 2.3$ million increase over 2011 and an $\$ 11.6$ increase over fiscal year 2010. This increase in cash and cash equivalents resulted primarily from a (\$297) thousand decrease in payments for operating
activities and a (\$664) thousand decrease in interest payments. In fiscal year 2012 the Commission executed an interest rate reduction agreement with the Virginia Resource Authority for the 2001A \& B bonds total $\$ 35$ million. This resulted in a $\$ 2.8$ million (npv) interest savings over the remaining life of the bonds. The Commission also completed an early retirement of $\$ 2.0$ million dollars in CFC bonds.

## AIRLINE RATES AND CHARGES

A new airline operating and terminal building agreement between the Commission and certain airlines was effective March 1, 2010. This agreement extends to February 28, 2013 with two one year renewal periods. This agreement establishes the methods to be used in determining airline rates and charges at the Airport. The Commission has a nonsignatory fee policy that adds a $15 \%$ surcharge to the signatory landing fee.

The rental fees decreased from fiscal year 2011 to 2012 in the amount of $\$ 154$ thousand and increased $\$ 49$ thousand when compared to fiscal year 2010. The apron fees increased $\$ 13$ thousand from fiscal year 2011 to 2012 and increased $\$ 128$ thousand when compared to fiscal year 2010. Rates and charges for the signatory airlines were as follows:

|  | Rate <br> Effective <br> for 2012 | Rate <br> Effective <br> for 2011 | Rate <br> Effective <br> for 2010 |  |  |
| :--- | :--- | :--- | ---: | ---: | ---: |
| Signatory Airline Rates and Charges | $\$ 1.21$ | $\$$ | 1.21 | $\$$ | 1.21 |
| Apron fees (square foot) |  | 1.24 |  | 1.24 | 1.22 |
| Landing fees (1,000 lb. unit) | 34.19 | 34.19 | 33.50 |  |  |
| Terminal rental (square foot) |  |  |  |  |  |

Note: The rates and charges for 2012 are estimates.

## PASSENGER FACILITY CHARGES

The Commission collects $\$ 4.50$ per qualifying enplaned passenger, which totaled $\$ 6.6$ million for fiscal year 2012, which was a decrease of (3.8\%) compared to fiscal year 2011 and a decrease of (5.4\%) when compared to fiscal year 2010.

## CUSTOMER FACILITY CHARGES

The Commission collects $\$ 1.70$ per each rental vehicle transaction day. Collections for the year ended June 30, 2012 was $\$ 1.7$ million, which was an increase of $13.6 \%$ compared to fiscal year 2011 and an increase of $24.3 \%$ when compared to fiscal year 2010.

## CAPITAL AND DEBT ACTIVITY

Capital Assets
Investments in capital assets include land, land improvements, buildings, construction in progress, furniture and fixtures, machinery and equipment and paved facilities. Capital assets, before accumulated depreciation, increased $\$ 17.3$ million for fiscal year 2012 from 2011. The increase for the year was primarily the result of new construction mainly represented by the airfield electrical upgrade ( $\$ 2.7$ million) and the general aviation expansion ( $\$ 3.1$ million) and concourse A expansion ( $\$ 2.8$ million). Depreciation expense for fiscal year 2012 was $\$ 20.6$ million

## Capital Region Airport Commission Management's Discussion and Analysis (continued) <br> June 30, 2012 and 2011

as compared to fiscal year 2011 of $\$ 19.6$ million. The $\$ 1.0$ million increase in depreciation expense resulted primarily from the completion of the parking lot B expansion and other major projects. See Note 4 of notes to the financial statements.

The current 20 year Master Plan includes the following projects:
t Construction of a new 9,000 foot long by 200 foot wide runway (16R-34L) with 35 foot wide shoulders and a new parallel 75 foot wide taxiway with associated high-speed exits.
t Construction of a 1,200 foot runway and taxiway extension to runway 34R.
$\rightarrow$ Construction of approximately 600,000 square feet of a Deicing and Diversion Apron.
$\rightarrow$ The expansion of approximately 47,200 square feet at Concourse $A$ and apron area, adding additional gates and associated holdroom space.
$\rightarrow$ The expansion of approximately 56,400 square feet at Concourse $B$ and apron area, adding 11 gates and associated holdroom space.

Long-Term Debt

As of June 30, 2012, the Commission had principal debt outstanding of $\$ 152,294$ as follows (in thousands):

| Airport Revenue Bonds | $\$$114,709 <br> PFC Revenue Bonds <br> CFC Revenue Bonds | 35,205 |
| :--- | ---: | ---: |
| Total | 2,380 |  |

See Note 5 of notes to financial statements.

## ECONOMIC FACTORS AND FISCAL 2012 BUDGET

The Commission anticipated a slow, but steady economic recovery and took a conservative approach for the fiscal year 2012 budget. The Commission adopted the FY 2012 budget which includes a $\$ 38.5$ million in operating revenue a (1.0\%) decrease compared to the FY 2011 actual revenues of $\$ 38.9$ million. Parking, concession and rental revenues are expected to provide the main source of income for fiscal year 2012. Operating expenses of $\$ 19.9$ million are budgeted for 2012; an increase of $0.5 \%$ compared to fiscal year 2011 actual expenses of $\$ 19.8$ million. The Commission's fiscal year 2012 approved capital budget allotted $\$ 34.8$ million for new projects, equipment, and studies.

## REQUEST FOR INFORMATION

This financial report is designed to provide interested parties with a general overview of the Commission's finances. Should you have any questions about this report or need additional information, please contact the Chief Financial Officer, 1 Richard E. Byrd Terminal Drive, Richmond International Airport, VA 23250-2400. Also, interested parties wishing to obtain daily updated information at Richmond International Airport can visit on our web-site at www.FlyRichmond.com.

## Capital Region Airport Commission

## STATEMENTS OF NET ASSETS

June 30, 2012 and 2011

|  |  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS | CURRENT ASSETS |  |  |  |  |
|  | Unrestricted Assets: |  |  |  |  |
|  | Cash and cash equivalents | \$ | 12,704,361 | \$ | 14,885,910 |
|  | Accounts receivable, less allowance for doubtful accounts (2012-\$153,572: 2011-\$151,148) |  | 3,083,102 |  | 1,592,974 |
|  | Other |  | 609,165 |  | 393,197 |
|  | Total Unrestricted Current Assets |  | 16,396,628 |  | 16,872,081 |
|  | Restricted Current Assets: |  |  |  |  |
|  | Cash and cash equivalents |  | 61,856,996 |  | 57,382,285 |
|  | Investments |  | 8,770,020 |  | 8,591,142 |
|  | Customer and Passenger Facility Charges receivable |  | 1,131,930 |  | 1,108,511 |
|  | Due from federal and state governments |  | 5,484,047 |  | 3,131,919 |
|  | Total Restricted Current Assets |  | 77,242,993 |  | 70,213,857 |
|  | Total Current Assets |  | 93,639,621 |  | 87,085,938 |
|  | NONCURRENT ASSETS |  |  |  |  |
|  | Depreciable assets, net |  | 328,261,047 |  | 336,079,862 |
|  | Non-depreciable assets |  | 86,990,662 |  | 82,477,599 |
|  | Total Noncurrent Assets |  | 415,251,709 |  | 418,557,461 |
|  | Total Assets |  | 508,891,330 |  | 505,643,399 |


| LIABILITIES | URRENT LIABILITIES |  |  |
| :---: | :---: | :---: | :---: |
| AND | Liabilities From Unrestricted Assets: |  |  |
| NET ASSETS | Accounts payable | 2,435,821 | 1,552,267 |
|  | Accrued expenses | 1,361,529 | 1,333,049 |
|  | Total Liabilities From Unrestricted Assets | 3,797,350 | 2,885,316 |


| Liabilities From Restricted Assets: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Accounts payable |  | 1,988,454 |  | 1,479,837 |
| Accrued interest payable |  | 2,137,780 |  | 2,353,650 |
| Current maturities of long-term debt |  | 6,681,201 |  | 7,198,785 |
| Total Liabilities From Restricted Assets |  | 10,807,435 |  | 11,032,272 |
| Total Current Liabilities |  | 14,604,785 |  | 13,917,588 |
| Noncurrent Liabilities: <br> Noncurrent portion of long-term obligations (Note 5) |  | 142,847,008 |  | 151,512,419 |
| Total Liabilities |  | 157,451,793 |  | 165,430,007 |
| NET ASSETS |  |  |  |  |
| Invested in capital assets, net of related debt |  | 274,717,925 |  | 268,967,563 |
| Restricted |  |  |  |  |
| Debt service |  | 58,919,775 |  | 54,573,698 |
| Customer and Passenger Facility Charges |  | 1,856,293 |  | 1,907,095 |
| Unrestricted |  | 15,945,544 |  | 14,765,036 |
| Total Net Assets | \$ | 351,439,537 | \$ | 340,213,392 |

See Notes to Financial Statements.

Capital Region Airport Commission

## STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

June 30, 2012 and 2011

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| OPERATING REVENUES |  |  |  |  |
| Parking | \$ | 17,958,940 | \$ | 18,320,471 |
| Landing fees |  | 3,006,568 |  | 2,976,392 |
| Concession |  | 7,862,760 |  | 7,151,623 |
| Rental |  | 9,476,503 |  | 9,630,339 |
| Apron fees |  | 637,688 |  | 624,364 |
| Other |  | 181,102 |  | 164,693 |
| Total Operating Revenues |  | 39,123,561 |  | 38,867,882 |
| OPERATING EXPENSES |  |  |  |  |
| Personnel |  | 9,484,227 |  | 9,172,984 |
| Utilities |  | 2,508,786 |  | 2,347,858 |
| Professional services |  | 1,383,593 |  | 1,657,927 |
| Parking |  | 3,052,205 |  | 3,018,853 |
| Maintenance |  | 1,464,051 |  | 1,538,976 |
| Insurance |  | 669,302 |  | 797,810 |
| Supplies |  | 806,312 |  | 685,967 |
| Other |  | 368,429 |  | 557,806 |
| Total Operating Expenses |  | 19,736,905 |  | 19,778,181 |
| Operating Income Before Depreciation |  | 19,386,656 |  | 19,089,701 |
| DEPRECIATION |  | 20,609,153 |  | 19,644,175 |
| Operating Loss |  | $(1,222,497)$ |  | $(554,474)$ |
| NONOPERATING INCOME (EXPENSES) |  |  |  |  |
| Interest income |  | 198,483 |  | 250,121 |
| Interest expense |  | $(5,192,971)$ |  | $(5,579,985)$ |
| Passenger Facility Charges |  | 6,571,385 |  | 6,829,466 |
| Customer Facility Charges |  | 1,715,582 |  | 1,510,583 |
| Other, net |  | $(668,940)$ |  | $(861,366)$ |
| Total Nonoperating Income (Expenses) |  | 2,623,539 |  | 2,148,819 |
| Income Before Capital Grants and Contributions |  | 1,401,042 |  | 1,594,345 |
| CAPITAL GRANTS AND CONTRIBUTIONS |  | 9,825,103 |  | 5,594,154 |
| CHANGE IN NET ASSETS |  | 11,226,145 |  | 7,188,499 |
| TOTAL NET ASSETS, BEGINNING |  | 340,213,392 |  | 333,024,893 |
| TOTAL NET ASSETS, ENDING | \$ | 351,439,537 | \$ | 340,213,392 |

[^1]Capital Region Airport Commission
STATEMENTS OF CASH FLOWS
June 30, 2012 and 2011


## Capital Region Airport Commission NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 and 2011

## Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Reporting Entity

The Commission is a political subdivision of the Commonwealth of Virginia. Commissioners are appointed by participating subdivisions, which currently include the City of Richmond, and the Counties of Chesterfield, Hanover and Henrico. The Commissioners are responsible for addressing broad policy matters and approving the operating and capital budgets. The financial statements of the Commission are presented in the fund of a single enterprise fund which includes all business activities of the Richmond International Airport (the "Airport") which the Commission oversees. The Commission, as the owner and operator of the Airport, maintains and enhances facilities to better serve the air transportation needs of Central Virginia. Major functional areas include administrative services, executive, finance, human resources, maintenance and public safety. The Airport is currently served by seven major airlines and seventeen regional airlines.

The financial statements presented for the Capital Region Airport Commission (the "Commission") are prepared in accordance with accounting principles generally accepted in the United States of America applicable to governmental units as prescribed by the Governmental Accounting Standards Board ("GASB"). GASB Statement No. 20 requires proprietary activities to apply all applicable GASB pronouncements as well as Financial Accounting Standards Board ("FASB") pronouncements, Accounting Principles Board ("APB") Opinions, and Accounting Research Bulletins ("ARBs") issued on or before November 30, 1989, unless these pronouncements conflict with or contradict GASB pronouncements. In accordance with GASB No. 20, management has elected not to apply FASB pronouncements issued after November 30, 1989.

## SIGNIFICANT ACCOUNTING POLICIES

## Basis of Accounting

The financial statements are presented on the accrual basis of accounting, recognizing revenue when it is earned and expenses when they are incurred.

## Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of commitments and contingencies at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Cash and Cash Equivalents

The Commission considers all highly liquid debt instruments purchased with maturities of three months or less to be cash equivalents.

## Investments

Investments, principally money market funds, federal and municipal obligations, and certificate of deposit, are carried at fair value which approximates amortized cost. Fair values of investments are based on quoted market prices at year end. All investment income, including changes in the fair value of investments, is reported in the statements of revenues, expenses, and changes in net assets.

## Capital Region Airport Commission

 NOTES TO FINANCIAL STATEMENTSJune 30, 2012 and 2011

## Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Debt Issuance Costs and Original Issuance Premium

Debt issuance costs and original issuance premium are amortized using the effective interest method. These items are included on the statements of net assets as a reduction or addition to long-term debt.

## Capital Assets

Capital assets acquired by the Commission, including assets purchased with designated contributions, are recorded at cost. Contributed capital assets are recorded at estimated fair value at the date of contribution.

Depreciation is determined using the straight-line method applied over the following estimated useful lives:

| Category | Years |
| :--- | :--- |
| Land improvements | $5-20$ |
| Buildings | 40 |
| Paved facilities | 20 |
| Furniture and fixtures | $5-20$ |
| Machinery and equipment | $3-15$ |

The cost of maintenance and repairs is charged to expense as incurred. Expenses, that significantly increase property lives, are capitalized. Capital assets having a cost in excess of $\$ 7,500$ are capitalized.

## Capitalized Interest

The Commission capitalizes interest costs that relate to the construction of Airport projects. Interest costs of projects acquired with tax exempt borrowings are reduced by interest earned on invested debt proceeds over the same construction period. Interest costs on Commission funded projects are calculated using the average interest rate on all borrowings over the same construction period.

## Revenue Recognition

Revenue is recognized when earned. Parking revenue is recognized when the customer vehicle exits the parking facility. Landing and apron fees are recognized as revenue when the Airport facilities are utilized. Concession revenue is recognized based on reported concessionaire revenue. Rental revenue is recognized over the life of the respective leases. All other revenue is recognized when earned.

## Revenue and Expense Classifications

Revenues from airlines, concessions, rental cars and parking are reported as operating revenues. Transactions which are financing or investing related and customer and passenger facility charges are reported as nonoperating revenues.

All expenses related to operating the Commission are reported as operating expenses. Interest expense and financing costs are reported as nonoperating expenses.

## Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Customer Facility Charges

As of December 1, 2000, the Commission entered into a Rental Car Customer Facility Charge Agreement with the on-site airport rental car companies. In accordance with the bond indenture for the rental car garage facility, the Commission determines the amount of the Customer Facility Charge (CFC) for each rental vehicle transaction day to be collected by the rental car companies. The amount collected is remitted directly to the Commission for deposit in trust accounts restricted for use in connection with the rental car garage facility. Beginning February 1, 2001, the CFC was set at $\$ 2$ per day, changed to $\$ 2.10$ effective September 1, 2002; reduced to $\$ 1.80$ effective July 1, 2006; and reduced to $\$ 1.70$ effective July 1, 2007. Collections during fiscal year 2012 were $\$ 1.7$ million (2011-\$1.5 million).

## Passenger Facility Charges

The Federal Aviation Administration (FAA) authorized the Commission Passenger Facility Charges (PFC) rate of $\$ 4.50$ per qualifying enplaned passenger, effective January 1, 2005. The net receipts from PFC are accounted for on the accrual basis of accounting and are restricted to use on FAA approved projects. The Commission has been authorized to collect PFC plus interest thereon in the aggregate amount of $\$ 137$ million. Collections during fiscal year 2012 were $\$ 6.6$ million (2011-\$6.8 million) and aggregate collections and interest thereon from inception through June 30, 2012 were $\$ 94$ million. Net assets related to PFC are restricted for projects that are approved by the FAA.

## Federal and State Grants

The Commission receives grants for airport projects funded through the Airport Improvement Program (AIP) of the FAA and Federal Emergency Management Agency (FEMA) with certain matching funds and other funds provided by the Commonwealth of Virginia. Capital grants are reported in the statements of revenues, expenses and changes in net assets as capital grants and contributions.

## Restricted Net Assets

The Commission restricts net assets for certain required debt service funds and for the CFC and PFC programs. When both restricted and unrestricted assets are available for use, the Commission applies restricted assets first, and then applies unrestricted assets as needed.

## Salaries and Wages

Accrued salaries and wages include regular salaries and wages and accumulated vacation and sick leave. Vacation and sick leave are accumulated based on formulas applied to months of service during a calendar year. Vacation carryover beyond fiscal year end is limited to two times the annual vacation accrual with a maximum of 336 hours per employee. Sick leave accumulates indefinitely; however, the Commission is obligated to pay only $25 \%$ of the accumulated liability upon retirement or termination up to a maximum of $\$ 2,500$ per employee. Vested vacation and sick leave unpaid at year end is included in accrued expenses and amounted to $\$ 698$ thousand at June 30, 2012 and $\$ 746$ thousand at June 30, 2011. The net decrease for fiscal year 2012 amounted to $\$ 48$ thousand, represented by payments of $\$ 777$ thousand to vested employees and additional accrued vacation and sick leave of \$729 thousand. For fiscal year 2011, the net decrease amounted to $\$ 35$ thousand.

## Capital Region Airport Commission NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 and 2011

Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Budgets

Operating and capital budgets are adopted annually by the Commission and are amended as necessary during the fiscal year. The accrual basis of accounting is applied to the development of these budgets.

## Risk Management

The Commission carries commercial insurance for risks of loss including property, workers' compensation, theft, auto liability, general liability and construction insurance. The Commission also carries coverage for public officials and employer's liability under the Virginia State Police Officials' Self-Insurance Pool. Settled claims resulting from these risks have not exceeded commercial insurance coverage for each of the four past fiscal years.

## Note 2. FORMATION OF THE COMMISSION

As of January 1, 1976, under an agreement among the City of Richmond, the County of Henrico and the Commission, the City of Richmond transferred to the Commission the property then constituting the Airport. Consideration for the transfer was $\$ 3,000,000$ plus the Commission's agreement to reimburse the City $\$ 7,484,954$ for the portion of the City's debt service related to the Airport property (City of Richmond has been fully reimbursed). The Commission valued the property at $\$ 64,924,072$, based on independent appraisals, and recorded the property on its books at this amount. The $\$ 54,439,118$ difference between the recorded amount and the consideration was treated as a contribution of assets.

## Note 3. CASH, CASH EQUIVALENTS AND INVESTMENTS

Cash, cash equivalents and investments consisted of the following:

|  | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ |
| :--- | ---: | ---: |
| Petty cash | $\$ 1,320$ | $\$ 1,320$ |
| Deposits at financial institutions | $18,592,234$ | $21,728,480$ |
| Cash equivalents and investments | $64,737,823$ | $59,129,537$ |
|  | $\$ 83,331,377$ | $\$ 80,859,337$ |
| Summary: |  |  |
| Unrestricted assets | $\$ 12,704,361$ | $\$ 14,885,910$ |
| Restricted assets | $70,627,016$ | $65,973,427$ |
|  | $\$ 83,331,377$ | $\$ 80,859,337$ |

## Deposits

At June 30, 2012, the carrying value of the Commission's deposits with banks was $\$ 18,592,234$ with corresponding bank balances of $\$ 18,292,360$. At June 30, 2011 , the carrying value of the Commission's deposits with banks was $\$ 21,728,480$ with corresponding bank balances of $\$ 18,264,672$. Bank balances are covered by federal depository insurance or collateralized in accordance with the Virginia Security for Public Deposits Act.

The remainder of money markets and cash deposits maintained by trustees is $\$ 55,810,033$.

## Note 3. CASH, CASH EQUIVALENTS AND INVESTMENTS (continued)

Under the Act, banks holding public deposits in excess of the amounts insured by FDIC must pledge collateral in the amount of $50 \%$ of excess deposits to a collateral pool in the name of the State Treasury Board. Deposits are considered insured as the State Treasury Board has the ability to assess additional collateral of the participating banks if necessary. The State Treasury Board is responsible for monitoring compliance with the collateralization and reporting requirements of the Act and for notifying local governments of compliance by banks and savings and loan associations.

## Credit Risks

The Commission's policy is to follow the statutes of the Commonwealth of Virginia and invest in obligations of the United States or agencies thereof, obligations of the Commonwealth of Virginia or political subdivisions thereof, obligations of the International Bank for Reconstruction and Development (World Bank) and Asian Development Bank, commercial paper rated A-1 by Standard and Poor's Corporation or P-1 by Moody's Commercial Paper Record, banker's acceptances, repurchase agreements and the State Treasurer's Local Government Investment Pool (LGIP) and the Commonwealth of Virginia State Non-Arbitrage Program (SNAP).

The Commission has invested a portion of the proceeds from the Airport Revenue Refunding Bonds Series 2005A in the SNAP Fund (the "Fund") which is a component of the Commonwealth Cash Reserve Fund, Inc. ("CCRF"). CCRF was organized as a Virginia corporation on December 8,1986 and was registered under the Investment Company Act of 1940 as a diversified openend investment company. The Fund is a money market mutual fund that invests in short-term, high quality debt instruments issued by the U.S. government or its agencies or instrumentalities, by U.S. municipalities, and by financial institutions and other U.S. companies. The fair value of the Commission's investment in the Fund is the same as the value of the Fund shares.

Interest and credit risk: Interest rate risk is the risk that the value of investments will decrease as a result of a rise in interest rates. The Commission currently has no formal policy relating to interest rate risk. The Commission's cash equivalents and investments at June 30, 2012, except for those relating to money market funds, are categorized below to give an indication of the level of risk assumed by the Commission at year-end:

Investment Maturities and Ratings

| Investment Type | Fair Value |  | Less Than 12 months |  | Over 12 months |  | Quality Ratings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta, GA Development Authority Revenue | \$ | 750,968 | \$ | - | \$ | 750,968 | BBB |
| Federal Home Loan Banks |  | 3,428,459 |  |  | \$ | 3,428,459 | AA+ |
| Federal Farm Cr Bks Cons |  | 3,460,593 |  | - | \$ | 3,460,593 | AA+ |
| US Bank Certificates of Deposit |  | 1,130,000 |  | - | \$ | 1,130,000 | A-1 |
| Virginia State Non-Arbitrage Program |  | 157,770 |  | 157,770 |  | - | AA+ |
|  | \$ | 8,927,790 | \$ | 157,770 | \$ | 8,770,020 |  |

Custodial credit risk: The Commission's investment policy requires the use of a third party custodial safekeeping agreement for all purchased securities, and requires that securities be held in the name of the Commission. As of June 30, 2012, all of the Commission's investment securities held by third parties are in the name of the Commission.

Concentration of credit risk: The Commission places no limit on the amount that may be invested in any one issuer.

## Capital Region Airport Commission

## NOTES TO FINANCIAL STATEMENTS

## June 30, 2012 and 2011

Note 4. CAPITAL ASSETS

| Balance |  |  | Balance |  |
| :---: | :---: | :---: | :---: | :---: |
| June 30, 2011 | Additions | Reductions | Transfers | June 30, 2012 |

Capital assets not being depreciated:
Land
Construction in progress

| $\$ 52,864,182$ | $\$$ | - | $\$$ | - | \$ | \$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $29,613,417$ | $16,624,148$ |  | - | $(12,111,085)$ | $34,126,480$ |  |
| $82,477,599$ | $16,624,148$ |  | - | $(12,111,085)$ | $86,990,662$ |  |

Other capital assets:
Land improvements
Buildings
Paved facilities
Furniture and fixtures
Machinery and equipment
Total Other Capital Assets
Total Capital Assets

| $13,525,353$ | 48,708 | - | - | $13,574,061$ |
| ---: | ---: | ---: | ---: | ---: |
| $312,627,241$ | 134,444 | - | $1,818,396$ | $314,580,081$ |
| $204,411,782$ | - | - | $9,019,137$ | $213,430,919$ |
| $4,901,490$ | 80,420 | - | - | $4,981,910$ |
| $47,933,717$ | 402,181 | - | $1,273,552$ | $49,609,450$ |
| $583,399,583$ | 665,752 | - | $12,111,085$ | $596,176,421$ |
| $665,877,182$ | $17,289,900$ | - |  | - |

Accumulated depreciation:

| Land improvements |  | $(8,268,819)$ |  | $(538,789)$ |  |  |  |  | $(8,807,608)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Buildings |  | $(85,811,864)$ |  | $(9,583,223)$ |  |  |  |  | $(95,395,087)$ |
| Paved facilities |  | (115,375,811) |  | $(7,941,713)$ |  |  |  |  | $(123,317,524)$ |
| Furniture and fixtures |  | $(2,530,426)$ |  | $(387,445)$ |  | - |  |  | $(2,917,871)$ |
| Machinery and equipment |  | $(35,332,801)$ |  | $(2,144,484)$ |  | - |  |  | $(37,477,284)$ |
| Total Accumulated Depreciation |  | $(247,319,721)$ |  | $(20,595,653)$ |  |  |  |  | $(267,915,374)$ |
| Capital Assets, Net | \$ | 418,557,461 | \$ | $(3,305,753)$ | \$ |  |  |  | \$ 415,251,709 |


|  | Balance June 30, 2010 | Additions | Reductions | Transfers | Balance June 30, 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Capital assets not being depreciated: |  |  |  |  |  |
| Land | \$ 52,864,182 | \$ | \$ | \$ | \$ 52,864,182 |
| Construction in progress | 66,411,311 | 12,195,243 | - | $(48,993,137)$ | 29,613,417 |
|  | 119,275,493 | 12,195,243 | - | $(48,993,137)$ | 82,477,599 |
| Other capital assets: |  |  |  |  |  |
| Land improvements | 13,418,121 | 107,232 | - | - | 13,525,353 |
| Buildings | 267,787,364 | 3,722 | - | 44,836,155 | 312,627,241 |
| Paved facilities | 201,153,420 | - | - | 3,258,362 | 204,411,782 |
| Furniture and fixtures | 3,996,565 | 7,806 | - | 897,118 | 4,901,490 |
| Machinery and equipment | 47,379,496 | 552,720 | - | 1,501 | 47,933,717 |
| Total Other Capital Assets | 533,734,966 | 671,480 | - | 48,993,137 | 583,399,583 |
| Total Capital Assets | 653,010,459 | 12,866,723 | - | - | 665,877,182 |
| Accumulated depreciation: |  |  |  |  |  |
| Land improvements | $(7,713,170)$ | $(555,649)$ | - | - | $(8,268,819)$ |
| Buildings | $(76,986,311)$ | $(8,825,552)$ | - | - | $(85,811,864)$ |
| Paved facilities | $(107,736,860)$ | $(7,638,951)$ | - | - | (115,375,811) |
| Furniture and fixtures | $(2,209,985)$ | $(320,440)$ | - | - | $(2,530,426)$ |
| Machinery and equipment | $(33,029,219)$ | $(2,303,582)$ | - | - | $(35,332,801)$ |
| Total Accumulated Depreciation | $(227,675,545)$ | $(19,644,175)$ | - | - | $(247,319,721)$ |
| Capital Assets, Net | \$ 425,334,914 | \$ (6,777,452) | \$ - | \$ | \$ 418,557,461 |

## Capital Region Airport Commission NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 and 2011

Note 5. LONG-TERM DEBT

Long-term debt at June 30, 2012 and 2011 consists of:

|  | $\begin{aligned} & \text { Balance } \\ & 6 / 30 / 2011 \end{aligned}$ |  | Increase |  | Decrease |  | $\begin{aligned} & \text { Balance } \\ & 6 / 30 / 2012 \end{aligned}$ |  | Current Maturities |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Airport Revenue Bonds: |  |  |  |  |  |  |  |  |  |  |
| Series 2001A\&B (a) | \$ | 34,961,710 | \$ | - | \$ | $(1,917,703)$ | \$ | 33,044,007 |  | \$ 2,026,201 |
| Series 2004A (b) |  | 7,920,000 |  |  |  | $(1,835,000)$ |  | 6,085,000 |  | 1,930,000 |
| Series 2005A Airport Refunding (c) |  | 26,595,000 |  |  |  | $(465,000)$ |  | 26,130,000 |  | 480,000 |
| Series 2008A (d) |  | 50,395,000 |  |  |  | $(945,000)$ |  | 49,450,000 |  | 980,000 |
| PFC Revenue Bonds: |  |  |  |  |  |  |  |  |  |  |
| Series 2005A (e) |  | 16,295,000 |  | - |  | $(670,000)$ |  | 15,625,000 |  | 690,000 |
| Series 2005B (f) |  | 20,135,000 |  |  |  | $(555,000)$ |  | 19,580,000 |  | 575,000 |
| Car Rental Garage Revenue |  |  |  |  |  |  |  |  |  |  |
| Line of Credit (h) |  | - |  | - |  | - |  | - |  | - |
|  |  | 161,701,710 |  |  |  | (9,407,703) |  | 152,294,007 |  | 6,681,201 |
| Add: Bond premium paid, net |  | 1,031,046 |  | - |  | $(165,219)$ |  | 865,827 |  | - |
| Less: Debt issuance costs, net |  | $(4,021,552)$ |  | - |  | 389,927 |  | $(3,631,625)$ |  | - |
| Total Long-Term Debt | \$ | 158,711,204 | \$ | - | \$ | (9,182,995) | \$ | 149,528,209 |  | \$ 6,681,201 |

The aggregate amount of debt service on long-term debt following June 30, 2012 is as follows:

| Year | Revenue |  |  | PFC |  |  |  | CFC |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Principal |  | Interest |  | Principal |  | Interest | Principal |  | Interest |  | Principal |  | Interest |
| 2013 | \$ 5,416,201 | \$ | 4,870,998 | \$ | 1,265,000 | \$ | 70,963 | \$ | \$ | 166,600 | \$ | 6,681,201 | \$ | 5,108,561 |
| 2014 | 5,631,697 |  | 4,653,314 |  | 1,310,000 |  | 68,333 | - |  | 166,600 |  | 6,941,697 |  | 4,888,247 |
| 2015 | 5,854,312 |  | 4,417,511 |  | 1,360,000 |  | 65,609 | 1,150,000 |  | 126,350 |  | 8,364,312 |  | 4,609,470 |
| 2016 | 5,014,114 |  | 4,191,709 |  | 1,400,000 |  | 62,782 | 1,230,000 |  | 43,050 |  | 7,644,114 |  | 4,297,541 |
| 2017 | 5,251,174 |  | 3,980,306 |  | 1,455,000 |  | 59,870 | - |  | - |  | 6,706,174 |  | 4,040,176 |
| 2018-2022 | 29,826,058 |  | 16,498,684 |  | 8,035,000 |  | 251,921 | - |  | - |  | 37,861,058 |  | 16,750,605 |
| 2023-2027 | 28,135,451 |  | 9,969,259 |  | 9,490,000 |  | 162,510 | - |  | - |  | 37,625,451 |  | 10,131,769 |
| 2028-2032 | 10,270,000 |  | 6,161,250 |  | 7,410,000 |  | 66,240 | - |  | - |  | 17,680,000 |  | 6,227,490 |
| 2033-2037 | 13,105,000 |  | 3,253,625 |  | 3,480,000 |  | 12,150 | - |  | - |  | 16,585,000 |  | 3,265,775 |
| 2038-2039 | 6,205,000 |  | 314,126 |  | - |  | - | - |  | - |  | 6,205,000 |  | 314,126 |
|  | \$ 114,709,007 | \$ | 58,310,782 | \$ | 35,205,000 | \$ | 820,378 | \$ 2,380,000 | \$ | 502,600 | \$ | 152,294,007 | \$ | 59,633,760 |

## Capital Region Airport Commission NOTES TO FINANCIAL STATEMENTS June 30, 2012 and 2011

## Note 5. LONG-TERM DEBT (continued)

(a) Airport Revenue Bonds - Series 2001A (Non-AMT) and Series 2001B (AMT)

On January 30, 2001, the Commission adopted the Sixth Supplemental Bond Resolution Authorizing Airport Revenue Bonds $\$ 26,995,000$, Series 2001A (Non-AMT) and $\$ 22,065,000$ Airport Revenue Bond, Series 2001B (AMT). The bonds were issued on February 8, 2001 to the Virginia Resources Authority (the "VRA") which is organized and exists as a public body corporate and a political subdivision of the Commonwealth of Virginia. The VRA has been designated by the Commonwealth of Virginia to direct the distribution of loans from the Virginia Airports Revolving Fund to certain local governments to finance airport infrastructure projects at governmentowned facilities.

The proceeds of the bonds were used along with other money to finance the construction of a new 1900 space public parking garage, a concourse extension, the refurbishment of the existing terminal and concourses as well as refinance the purchase of 12 acres of land for satellite public parking. Through February 29, 2004, proceeds from the bonds were requisitioned from VRA to reimburse the Commission for the above projects. Beginning March 1, 2004, VRA allowed the remaining 2001A and B proceeds ( $\$ 611,756$ and $\$ 4,440,957$, respectively) to be transferred to SNAP project funds. All of the 2001A and B SNAP project funds have been used as of April 2005. The bonds are dated the date of delivery to the account of VRA and mature on January 1, 2027. The Series 2001 A bear interest at $4.36 \%$ (Series 2001B at 4.53\%) on the unpaid principal from the date of each advance until payment of the entire principal amount. Monthly principal and interest payments on the Series 2001A in the amount of $\$ 150,338$ (Series 2001B of $\$ 125,015$ ) began August 1, 2002.

In November 2010, the Commission approved a resolution for the interest rate reduction agreement of the 2001A and the 2001B Series Bonds issued through the Virginia Resources Authority (the "VRA"). The bonds were refinanced effective August 23, 2011. The 2001A Series Bonds bear interest at 3.11\% and the 2001B Series Bonds bear interest at $3.28 \%$. Total savings in interest over the remaining life of the bonds will be approximately $\$ 2.8$ million.
(b) Revenue Refunding Bonds - Series 2004A

On April 7, 2004, Series 2004A Bonds were issued in the amount of $\$ 17,380,000$ to refund the Airport Revenue Refunding Bonds Series 1994. The bonds are term bonds requiring redemption at various dates through 2015, at par, and bear interest of $4 \%$. Principal payments are due July 1 with interest payable July 1 and January 1.
(c) Airport Revenue Refunding Bonds Series 2005A

On May 19, 2005, the Commission issued Airport Revenue Refunding Bonds Series 2005A in the amount of $\$ 28,725,000$, secured by an Airport Revenue Bond Resolution adopted by the Commission on November 21, 1984, as amended and supplemented, including an Eight Supplemental Bond Resolution adopted by the Commission on March 29, 2005. The bonds were issued along with other funds of the Commission for the purpose of refunding on a current basis Airport Revenue Bond

## Capital Region Airport Commission NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 and 2011

## Note 5. LONG-TERM DEBT (continued)

Series 1995A in the amount of $\$ 28,725,000$, leaving outstanding the scheduled maturity payment on July 1, 2005 of $\$ 305,000$. Principal payments are due each year through July 1, 2025. Interest on the bonds is payable semi-annually each January and July 1.
(d) Airport Revenue Bonds, Series 2008A

The Commission issued Airport Revenue Bonds, Series 2008A on March 27, 2008, in the amount of $\$ 51,310,000$. The Series 2008A Bonds are served by an Airport Revenue Bond Resolution adopted by the Commission on November 21, 1984, as amended and supplemented, including a Ninth Supplemental Bond Resolution adopted by the Commission on January 29, 2008. The bonds were issued together with other funds of the Commission, to finance in part the costs of construction and equipping a new structured public parking facility of approximately 2,600 spaces and related improvements, to fund a debt service reserve subaccount for the Series 2008A Bonds and to pay certain cost of their issuance. Starting July 1, 2010 principal payments are due each year and continue through July 1, 2038. Interest on the bonds is payable semi-annually each January 1 and July 1, starting July 1, 2008 at fixed rates ranging from $3.5 \%$ to $5 \%$ depending on maturity dates.
(e) Passenger Facility Charge Revenue Bonds, Series 2005A (AMT)

On March 31, 2005, the Commission issued Passenger Facility Charge Revenue Bonds, 2005 Series A (AMT) in the amount of $\$ 27,885,000$, under the Master Indenture of Trust dated March 1, 2005, as amended and pursuant to provisions of Chapter 380 of the Acts of Assembly of Commonwealth of Virginia of 1980, as amended. The bonds were issued for the purpose of refinancing the Passenger Facility Charge Revenue Bonds, Series 1999A in the amount of $\$ 3,260,000$ and to finance certain costs of the terminal project. The proceeds were invested in Federal Home Loan and Federal National Mortgage Association bonds and U.S. Treasury obligations which were held by a trustee.

The bonds bear interest payable monthly at a weekly variable rate. The bonds are secured by and payable from PFC revenues which have been assigned to the Trustee to secure payment along with funds that may be drawn under a direct-pay letter of credit issued by Wells Fargo Bank, National Association. The amount available to the Trustee under the letter of credit cannot exceed the aggregate principal amount of bonds outstanding and accrued and unpaid interest. The letter of credit will expire on March 31, 2013, and can be extended or terminated by certain events. The bonds are subject to optional redemption prior to maturity. Principal payments are due each year on June 1.
(f) Passenger Facility Charge Revenue Bonds, 2005 Series B (Non-AMT)

On March 31, 2005, the Commission issued Passenger Facility Charge Revenue Bonds, 2005 Series B (Non-AMT) in the amount of $\$ 23,115,000$, under a Master Indenture of Trust dated March 1, 2005, as amended, and pursuant to provisions of Chapter 380 of the Acts of Assembly of the Commonwealth of Virginia of 1980, as amended. The bonds were issued for the purpose of refinancing the Passenger Facility Charge

## Capital Region Airport Commission NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 and 2011

## Note 5. LONG-TERM DEBT (continued)

Revenue Bonds, 1999 Series B, in the amount of $\$ 17,000,000$. The remaining proceeds were used to finance certain costs of the terminal project. The bonds bear interest payable monthly at a weekly variable rate. The proceeds of the bonds were invested in U.S. Treasury obligations held by a Trustee.

The bonds are secured by and payable from PFC revenues which have been assigned to a Trustee to secure payment along with funds that may be drawn under a direct-pay letter of credit issued by Wells Fargo Bank, National Association. The amount available to the Trustee under the letter of credit cannot exceed the aggregate principal amount of bonds outstanding and accrued and unpaid interest. The letter of credit will expire on March 31, 2013 and can be extended or terminated by certain events. The bonds are subject to optional redemption prior to maturity. Principal payments are due each year on June 1.
(g) Taxable Car Rental Garage Facilities Revenue Bonds, Series 2000

On December 1, 2000, the Commission issued Taxable Car Rental Garage Facilities Revenue Bonds Series 2000 pursuant to an Indenture of Trust dated December 1, 2000 in the amount of $\$ 11,305,000$. The bonds are limited special revenue obligations of the Commission payable solely from and secured by a pledge of customer facility charges established by the Commission to be charged, collected and remitted by the on-airport rental car companies and other funds pledged under the indenture starting February 1, 2001. The bonds require redemption each year starting July 1, 2002 through July 1, 2015. Interest is payable each January 1 and July 1 at fixed rates ranging from $6.3 \%$ to $7 \%$ depending on maturity dates.

In September 2011, the Commission approved a resolution for the early redemption of $\$ 2.0$ million of the 2000 Series CFC Bonds. As of July 1,2011 , the outstanding bonds were $\$ 4.5$ million. The Commission utilized available funds for this early redemption.
(h) Line of Credit

The Commission entered into an Exempt Facility Credit Agreement with a bank as of December 1, 2009, whereby the Commission may borrow the aggregate maximum principal amount not to exceed $\$ 10,000,000$. Interest on the note is payable monthly at a rate per annum equal to the sum of one month LIBOR, plus $2.25 \%$ per annum. There were no outstanding borrowings under the agreement for the years ended June 30, 2012 and June 30, 2011.

Capital Region Airport Commission
NOTES TO FINANCIAL STATEMENTS
June 30, 2012 and 2011

Note 5. LONG-TERM DEBT (continued)
(i) Restricted Assets

Certain cash and investments are restricted by bond resolutions for the following purposes:

|  | 2012 | 2011 |
| :--- | ---: | ---: |
| Cost of issuance | $\$$ | 343 |
| Debt service | $39,366,257$ | 343 |
| Equipment and capital outlay | $21,734,383$ | $20,32,540,729$ |
| Operation and maintenance | $3,684,063$ | $4,989,712$ |
|  | $\$ 64,785,046$ | $\$ 59,305,324$ |

The bond resolutions contain restrictive covenants with respect to incurring additional indebtedness, sale, lease or encumbrance of property, maintenance of facility, agreements with airlines and other matters common to such bond issues.

The Commission is subject to arbitrage rebate liability in accordance with Section 148(f) of the Internal Revenue Code of 1986, as amended, and the Final U.S. Treasury Regulations 1.148-1 through 1.148-11 issued on June 19, 1993 and amended on May 9, 1997. There was no accrued arbitrage liability for the years ended June 30, 2012 and June 30, 2011.

## Note 6. MAJOR CUSTOMERS

Due to the nature of the Commission's operations, the majority of its operating revenues are from several large customers. The operating revenues from two major customers were $\$ 2,009,467(5.1 \%)$ and $\$ 1,439,102$ (3.7\%) for the year ended June 30, 2012 and $\$ 1,888,392$ (4.9\%) and $\$ 1,415,761$ (3.6\%) for the year ended June 30, 2011.

## Capital Region Airport Commission

NOTES TO FINANCIAL STATEMENTS
June 30, 2012 and 2011

## Note 7. FUTURE RENTAL AND CONCESSION INCOME UNDER OPERATING LEASES

The following is a schedule by years of minimum future rental and concession income under non-cancelable operating leases with tenants and concessionaires as of June 30, 2012:

| Fiscal Year | Amount |
| :--- | ---: |
| 2013 | $\$$$8,361,695$ <br> 2014 |
| 2015 | $7,973,102$ |
| 2016 | $6,720,476$ |
| 2017 | $1,107,384$ |
| $2018-2022$ | $1,053,912$ |
| $2023-2027$ | $3,594,083$ |
| $2028-2032$ | $1,571,078$ |
|  | $\$ 30,507,955$ |

The Commission had rental and concession income of $\$ 17,339,263$ and $\$ 16,781,962$ in 2012 and 2011, respectively, which is included in operating revenues. Rental income is derived from various lease space within the terminal building, other buildings, and the rental of Airport land property.

## Note 8. DEFINED BENEFIT PENSION PLAN

## Plan Description

The Commission participates in the Virginia Retirement System (VRS), a mixed agent and costsharing multiple-employer defined pension plan administered by the VRS. All full-time employees of the Commission participate in the Plan. Benefits vest after five years of service. Employees are eligible for an unreduced retirement benefit at age 65 with 5 years of service (age 60 with 5 years of service for participating law enforcement officers and firefighters) or at age 50 with 30 years of service for participating employees (age 50 with 25 years of service for participating law enforcement officers and firefighters) payable monthly for life in an amount equal to 1.7 percent of their average final compensation (AFC) for each year of credited service. AFC is defined as the highest consecutive 36 months of reported compensation.

Benefits are actuarially reduced for retirees who retire prior to becoming eligible for full retirement benefits. Retirement is based on age at retirement, years of service, and AFC. In addition, retirees qualify for an annual cost-of-living adjustment (COLA) beginning in their second year of retirement. COLA is limited to $5 \%$ per year. Participating law enforcement officers and firefighters may receive a monthly benefit supplement if they retire prior to age 65. VRS also provides death and disability benefits. Title 51.1 of the Code of Virginia (1950), as amended (the "Code"), assigns the authority to establish and amend benefit provisions to the General Assembly of Virginia.

VRS issues a publicly comprehensive annual financial report that includes financial statements and required supplementary information. A copy of the report may be obtained by writing VRS, P.O. Box 2500, Richmond, VA 23218-2500 or downloaded from VRS web site at http://www.varetire.org.

## Capital Region Airport Commission NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 and 2011

## Note 8. DEFINED BENEFIT PENSION PLAN (continued)

## Funding Policy

In accordance with the Code, plan members are required to contribute $5 \%$ of their annual reported compensation to the VRS. The Commission has elected to assume the member contribution and, in addition, is required to contribute the remaining amounts necessary to fund its participation in the VRS using the actuarial basis specified by the Code and approved by the VRS Board of Trustees. For the year ended June 30, 2012, the Commission contributed $12.9 \%$ of the annual covered payroll. The contribution rate for the year ended June 30, 2012 includes the Commission's share of $7.9 \%$ and the plan members' share of $5 \%$. For the year ended June 30, 2011, the Commission contributed $12.9 \%$ of the annual covered payroll. The contribution rate for the year ended June 30, 2011 included the Commission's share of $7.9 \%$ and the plan members' share of $5 \%$.

## Annual Pension Cost

For the year ended June 30, 2012, the Commission's annual pension cost of $\$ 870,475$ (2011 $\$ 856,039$ ), including the plan members' share, was equal to its required and actual contribution. The required contribution rates for the years ended June 30, 2012 and 2011 were determined using the entry age normal actuarial cost method as part of the actuarial valuations for June 30, 2009.

Significant actuarial assumptions used per year include a $7.0 \%$ rate of return on investments; projected salary increases of $3.75 \%$ to $5.60 \%$; cost of living adjustment of $2.5 \%$ per year; an inflation rate of $2.5 \%$ for both investments and projected salary increase.

The five year smoothed market value method was used to determine the actuarial value of assets. The Commission's unfunded actuarial accrued liability is being amortized as a level percentage of projected payrolls on an open basis over a period of 20 years.

Pension Plan Schedule of Employer Contributions (Unaudited)

| Fiscal Year Ending | Annual Pension Cost (APC) |  | Percentage of APC Contributed |  |  | Net Pension Obligation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2012 |  | \$870,475 |  | 100\% |  | None |
| Funding Progress (Unaudited) |  |  |  |  |  |  |
| Valuation Date | Actuarial Value of Assets (AVA) | Actuarial <br> Accrued <br> Liability <br> (AAL) | Unfunded <br> Actuarial <br> Accrued Liability $(\text { UAAL ) (3)-(2) }$ | Funded (2)/(3) | Annual Covered Payroll | $\begin{gathered} \text { UAAL as } \\ \% \text { of } \\ \text { Payroll (4)/(6) } \end{gathered}$ |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| June 30, 2011 | \$ 21,564,780 | \$ 26,549,741 | \$ 4,984,961 | 81.22\% | \$ 6,739,248 | 73.97\% |

The schedule of funding progress, included in the required supplemental information section, presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing as compared to the actuarial accrued liability for benefits.

## Capital Region Airport Commission NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 and 2011

## Note 9. RELATED PARTY TRANSACTIONS

During the years ended June 30, 2012 and 2011, the Commission entered into various recurring transactions with certain municipalities relating primarily to water and sewer fees, other utilities, roadway maintenance and advertising contracts.

## Note 10. DEFERRED COMPENSATION PLAN

The Commission offers an approved deferred compensation plan pursuant to Section 457 of the Internal Revenue Code. All Commission employees are eligible to participate and may defer their gross income not to exceed a maximum of $\$ 17,000$ for the year 2012. However, participants age 50 and older may defer a maximum of $\$ 22,500$. The compensation deferred is not available to employees until termination, retirement, death or an unforeseeable emergency.

The plan was amended as of January 1, 1997, to provide for all plan assets to be transferred to and held in a custodial account for the exclusive benefit of participants and beneficiaries under the Plan. In 1999, the Commission adopted GASB Statement No. 32 Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans, and, accordingly the related assets and liabilities associated with the plan are not reported as part of the Commission's financial information.

## Note 11. COMMITMENTS AND CONTINGENCIES

In the normal course of its operations, the Commission has commitments, contingent liabilities, lawsuits and claims. Management of the Commission does not expect that any amount it may have to pay in connection with any of these matters would have a material adverse effect on the financial position of the Commission. As of June 30, 2012, the Commission had construction commitments of approximately $\$ 15.4$ million, of which approximately $\$ 12.5$ million will be paid from federal and state grants.

## Note 12. SUBSEQUENT EVENTS

The Commission has evaluated subsequent events through October 31, 2012, in connection with the preparation of these financial statements, which is the date the consolidated financial statements were available to be issued.

## REOUREDSUPPEEMENARYYNFORMATON



Cavanaugh MacDonald Consulting, actuary for the VRS, prepared the actuarial valuation results as of June 30, 2011. Independent auditors have not audited this information. The funding progress and the Commission's contributions are as follows:

| Virginia Retirement System Funding Progress (Unaudited) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Valuation Date | Actuarial <br> Value of Assets (AVA) | Actuarial <br> Accrued <br> Liability <br> (AAL) | Unfunded Actuarial <br> Accrued Liability <br> (UAAL) (3)-(2) | Funded Ratio $(2) /(3)$ | Annual Covered Payroll | $\begin{gathered} \text { UAAL as } \\ \% \text { of } \\ \text { Payroll (4)/(6) } \end{gathered}$ |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| June 30, 2011 | \$ 21,564,780 | \$ 26,549,741 | \$ 4,984,961 | 81.22\% | \$ 6,739,248 | 73.97\% |
| June 30, 2010 | 20,941,550 | 24,820,157 | 3,878,607 | 84.37 | 6,491,114 | 59.75 |
| June 30, 2009 | 20,798,906 | 22,040,970 | 1,242,064 | 94.36 | 6,756,606 | 18.38 |
| Pension Plan Schedule of Employer Contributions (Unaudited) |  |  |  |  |  |  |
| For Plan Year Ended | Annu | I Pension Cost (APC) |  | entage of Contributed | APC $\mathrm{d}$ | Net Pension Obligation |
| June 30, 2012 |  | \$870,475 |  | 100\% |  | None |
| June 30, 2011 |  | 856,039 |  | 100 |  | None |
| June 30, 2010 |  | 758,722 |  | 100 |  | None |

SUPPLEMENTALINFORMATON


Capital Region Airport Commission

## SCHEDULE OF OPERATING REVENUES

Years Ended June 30, 2012 and 2011

|  | 2012 | 2011 |
| :--- | ---: | ---: |
| Parking |  |  |
| Terminal | $\$ 13,931,741$ | $\$ 14,256,654$ |
| Economy and shuttle | $3,474,623$ | $3,493,000$ |
| Valet | 546,265 | 562,929 |
| Parking meter and violations | 6,311 | 7,888 |
| Landing Fees | $17,958,940$ | $18,320,471$ |
| Major |  |  |
| Regional | $1,869,314$ | $1,794,678$ |
| Scheduled freighter | 634,334 | 665,959 |
| Other | 444,041 | 425,025 |
|  | 58,879 | 90,730 |
| Concession | $3,006,568$ | $2,976,392$ |
| Rental car |  |  |
| Food and beverage | $4,720,649$ | $4,278,084$ |
| Ground transportation fees | 864,407 | 854,284 |
| In-flight catering, etc. | 324,677 | 298,768 |
| Retail sales | 7,667 | 4,648 |
| Off-airport concession fees | $1,004,368$ | 843,069 |
| Terminal advertising | 92,729 | 72,117 |
| Fuel flowage fees | 706,895 | 670,802 |
| Other | 137,305 | 126,370 |
|  | 4,063 | 3,481 |
| Rental | $7,862,760$ | $7,151,623$ |
| Airline terminal |  |  |
| Land | $6,564,739$ | $6,648,840$ |
| Other buildings | $1,212,188$ | $1,225,067$ |
|  | $1,699,576$ | $1,756,432$ |
| Apron Fees | $9,476,503$ | $9,630,339$ |
| Other | 637,688 | 624,364 |
| Utilities |  |  |
| Other | 77,351 | 54,387 |
|  | 103,751 | 110,306 |
|  | 181,102 | 164,693 |
|  | $\$ 9,123,561$ | $\$ 38,867,882$ |

Capital Region Airport Commission

## SCHEDULE OF OPERATING EXPENSES

## Years Ended June 30, 2012 and 2011

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Personnel |  |  |  |  |
| Salaries |  |  |  |  |
| Regular | \$ | 6,880,838 | \$ | 6,762,587 |
| Overtime |  | 245,136 |  | 185,173 |
| Fringe benefits |  |  |  |  |
| Payroll taxes |  | 603,093 |  | 451,294 |
| Group insurance, life and health |  | 761,349 |  | 794,192 |
| Retirement |  | 870,475 |  | 856,039 |
| Other |  | 123,336 |  | 123,699 |
|  |  | 9,484,227 |  | 9,172,984 |
| Utilities |  |  |  |  |
| Electricity |  | 2,075,298 |  | 1,867,465 |
| Heating fuel |  | 72,630 |  | 112,617 |
| Telephone |  | 76,332 |  | 74,189 |
| Water and sewer |  | 284,526 |  | 293,587 |
|  |  | 2,508,786 |  | 2,347,858 |
| Professional Services |  |  |  |  |
| Legal and accounting |  | 381,510 |  | 360,133 |
| Consulting services |  | 502,028 |  | 363,358 |
| Marketing and promotion |  | 500,055 |  | 934,436 |
|  |  | 1,383,593 |  | 1,657,927 |
| Parking |  |  |  |  |
| Terminal |  | 1,686,623 |  | 1,721,893 |
| Economy and shuttle |  | 1,365,582 |  | 1,296,960 |
|  |  | 3,052,205 |  | 3,018,853 |
| Maintenance |  |  |  |  |
| Building |  | 336,885 |  | 415,596 |
| Equipment |  | 411,864 |  | 402,401 |
| Other |  | 715,302 |  | 720,979 |
|  |  | 1,464,051 |  | 1,538,976 |
| Insurance |  | 669,302 |  | 797,810 |
| Supplies |  | 806,312 |  | 685,967 |
| Other |  |  |  |  |
| Conference and travel |  | 52,141 |  | 44,807 |
| Snow removal |  | 226,645 |  | 231,479 |
| Other |  | 89,643 |  | 281,520 |
|  |  | 368,429 |  | 557,806 |
|  |  | 19,736,905 | \$ | 19,778,181 |

Capital Region Airport Commission

## SCHEDULE OF OPERATING REVENUES, BUDGET AND ACTUAL

Year Ended June 30, 2012

|  | Budget |  | Actual | Variance withBudgetPositive (Negative) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Parking |  |  |  |  |  |
| Terminal | \$ | 14,205,000 | \$ 13,931,741 | \$ | $(273,259)$ |
| Economy and shuttle |  | 3,536,000 | 3,474,623 |  | $(61,377)$ |
| Valet |  | 547,000 | 546,265 |  | (735) |
| Parking meter and violations |  | 8,000 | 6,311 |  | $(1,689)$ |
|  |  | 18,296,000 | 17,958,940 |  | $(337,060)$ |
| Landing Fees |  |  |  |  |  |
| Major |  | 1,630,300 | 1,869,314 |  | 239,014 |
| Regional |  | 875,840 | 634,334 |  | $(241,506)$ |
| Scheduled freighter |  | 429,828 | 444,041 |  | 14,213 |
| Other |  | 39,106 | 58,879 |  | 19,773 |
|  |  | 2,975,074 | 3,006,568 |  | 31,494 |
| Concession |  |  |  |  |  |
| Rental car |  | 4,164,900 | 4,720,649 |  | 555,749 |
| Food and beverage |  | 791,700 | 864,407 |  | 72,707 |
| Ground transportation fees |  | 288,300 | 324,677 |  | 36,377 |
| In-flight catering, etc. |  | 3,700 | 7,667 |  | 3,967 |
| Retail sales |  | 854,200 | 1,004,368 |  | 150,168 |
| Off airport concession fees |  | 74,100 | 92,729 |  | 18,629 |
| Terminal advertising |  | 700,000 | 706,895 |  | 6,895 |
| Fuel flowage fees |  | 118,200 | 137,305 |  | 19,105 |
| Other |  | 3,300 | 4,063 |  | 763 |
|  |  | 6,998,400 | 7,862,760 |  | 864,360 |
| Rental |  |  |  |  |  |
| Airline terminal |  | 6,466,898 | 6,564,739 |  | 97,841 |
| Land |  | 1,107,581 | 1,212,188 |  | 104,607 |
| Other buildings |  | 1,798,924 | 1,699,576 |  | $(99,348)$ |
|  |  | 9,373,403 | 9,476,503 |  | 103,100 |
| Apron Fees |  | 632,220 | 637,688 |  | 5,468 |
| Other |  |  |  |  |  |
| Utilities |  | 56,500 | 77,351 |  | 20,851 |
| Other |  | 134,700 | 103,751 |  | $(30,949)$ |
|  |  | 191,200 | 181,102 |  | $(10,098)$ |
|  | \$ | 38,466,297 | \$ 39,123,561 | \$ | 657,264 |

Capital Region Airport Commission

## SCHEDULE OF OPERATING EXPENSES, BUDGET AND ACTUAL

Year Ended June 30, 2012

|  | Budget |  | Actual |  | Variance with Budget <br> Positive (Negative) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personnel |  |  |  |  |  |  |
| Salaries |  |  |  |  |  |  |
| Regular | \$ | 7,059,528 | \$ | 6,880,838 | \$ | 178,690 |
| Overtime |  | 183,000 |  | 245,136 |  | $(62,136)$ |
| Fringe benefits |  |  |  |  |  |  |
| Payroll taxes |  | 521,684 |  | 603,093 |  | $(81,409)$ |
| Group insurance, life and health |  | 735,863 |  | 761,349 |  | $(25,486)$ |
| Retirement |  | 889,837 |  | 870,475 |  | 19,362 |
| Other personnel expense |  | 46,000 |  | 123,336 |  | $(77,336)$ |
|  |  | 9,435,912 |  | 9,484,227 |  | $(48,315)$ |
| Utilities |  |  |  |  |  |  |
| Electricity |  | 1,825,000 |  | 2,075,298 |  | $(250,298)$ |
| Heating fuel |  | 153,000 |  | 72,630 |  | 80,370 |
| Telephone |  | 73,675 |  | 76,332 |  | $(2,657)$ |
| Water and sewer |  | 335,000 |  | 284,526 |  | 50,474 |
|  |  | 2,386,675 |  | 2,508,786 |  | $(122,111)$ |
| Professional Services |  |  |  |  |  |  |
| Legal and accounting |  | 330,000 |  | 381,510 |  | $(51,510)$ |
| Consulting services |  | 420,000 |  | 502,028 |  | $(82,028)$ |
| Marketing and promotion |  | 596,650 |  | 500,055 |  | 96,595 |
|  |  | 1,346,650 |  | 1,383,593 |  | $(36,943)$ |
| Parking |  |  |  |  |  |  |
| Terminal |  | 1,780,000 |  | 1,686,623 |  | 93,377 |
| Economy and shuttle |  | 1,324,800 |  | 1,365,582 |  | $(40,782)$ |
|  |  | 3,104,800 |  | 3,052,205 |  | 52,595 |
| Maintenance |  |  |  |  |  |  |
| Building |  | 492,500 |  | 336,885 |  | 155,615 |
| Equipment |  | 450,300 |  | 411,864 |  | 38,436 |
| Other |  | 797,250 |  | 715,302 |  | 81,948 |
|  |  | 1,740,050 |  | 1,464,051 |  | 275,999 |
| Insurance |  | 777,000 |  | 669,302 |  | 107,698 |
| Supplies |  | 667,250 |  | 806,312 |  | $(139,062)$ |
| Other |  |  |  |  |  |  |
| Conference and travel |  | 48,900 |  | 52,141 |  | $(3,241)$ |
| Snow removal |  | 125,000 |  | 89,643 |  | 35,357 |
| Other |  | 274,850 |  | 226,645 |  | 48,205 |
|  |  | 448,750 |  | 368,429 |  | 80,321 |
|  | \$ | 19,907,087 | \$ | 19,736,905 | \$ | 170,182 |

Capital Region Airport Commission
SChedule of transactions in Accounts created by bond resolutions Year Ended June 30, 2012
Capital Region Airport Commission
SCHEDULE OF TRANSACTIONS IN ACCOUNTS CREATED BY BOND RESOLUTIONS (continued) Year Ended June 30, 2012


| RECEIPTS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits from Commission | - | - | - | - | - | - |
| Deposits from Commission-collections | - | - | - | - | - | 6,646,100 |
| Gain (loss) on sale of investments | - | - | $(47,952)$ | - | - | - |
| Interest earned | - | 72,462 | 72,563 | - | - | 1,785 |
|  | - | 72,462 | 24,611 | - | - | 6,647,885 |
| DISBURSEMENTS |  |  |  |  |  |  |
| Disbursements to Commission | - | - | - | - | - | - |
| Principal curtailment on long-term debt | - | - | - | - | - | 1,225,000 |
| Interest payments on long-term debt | - | - | - | - | - | 59,443 |
| Disbursements to others | - | - | - | - | - | 340 |
|  | - | - | - | - | - | 1,284,783 |

TRANSFERS
Transfer of interest earned to
revenue account
Transfer of deposited revenue to
designated accounts per
resolution
Discount (premium) am
held as an investment

[^2]Capital Region Airport Commission
SCHEDULE OF TRANSACTIONS IN ACCOUNTS CREATED BY BOND RESOLUTIONS (continued)
CFC Bonds

|  | CFC Bonds |  |  |  |  |  |  |  |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Revenue Account | Debt Service Reserve |  | Interest Fund |  | Operating Fund |  | Principal Fund |  | Repair Fund |  | General Purpose Fund |  |  |
| BEGINNING BALANCE | \$ - | \$ | 1,130,500 | \$ | 189,000 | \$ | 32,045 | \$ | 940,000 | \$ | 89,601 | \$ | 2,949,848 | \$ 68,390,569 |
| RECEIPTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits from Commission | - |  | - |  | - |  | - |  | - |  | - |  | - | 39,066,791 |
| Deposits from Commission-collections | 1,849,900 |  | - |  | - |  | - |  | - |  | - |  | - | 8,496,000 |
| Gain (loss) on sale of investments | - |  | - |  | - |  | - |  | - |  | - |  | - | $(47.952)$ |
| Interest earned | - |  | 44,842 |  | 9 |  | 3 |  | 57 |  | 11 |  | 225 | 240,055 |
|  | 1,849,900 |  | 44,842 |  | 9 |  | 3 |  | 57 |  | 11 |  | 225 | 47,754,894 |
| DISBURSEMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Disbursements to Commission | - |  | - |  | - |  | 158,231 |  | - |  | - |  | - | 27,002,433 |
| Principal curtailment on long-term debt | - |  | - |  | - |  | - |  | 3,030,400 |  | - |  | - | 4,255,400 |
| Interest payments on long-term debt | - |  | - |  | 326,496 |  | - |  | - |  | 9,740 |  |  | 385,939 |
| Disbursements to others | - |  | - |  | - |  | - |  | - |  | - |  | - | 10,340,779 |
|  | - |  | - |  | 326,496 |  | 158,231 |  | 3,030,400 |  | 9,740 |  | - | 41,984,550 |

[^3]Cash,
Cash Equivalents and Investments
Rate
\$ 6,156,877
21,734,383
4,704,369
1,193,747
750,968
67,029
4,662,333
39,269,707
1995 Bonds

| Debt service reserve | Money market fund | 0.0 | 4,634 |
| :---: | :---: | :---: | :---: |
| 2005 Bonds |  |  |  |
| Debt service reserve | Money market fund | 0.0 | 157,770 |
| Debt service reserve | Federal obligations | 2.1 | 3,421,012 |
|  |  |  | 3,578,782 |
| 2008 Bonds |  |  |  |
| Debt service reserve | Money market fund | 0.0 | 35,822 |
| Debt service reserve | Federal obligations | 1.9 | 3,468,040 |
| Cost of issue | Money market fund | 0.0 | 343 |
|  |  |  | 3,504,205 |
| PFC Bonds |  |  |  |
| General purpose fund | Money market fund | 0.1 | 24,046,022 |
|  |  |  | 24,046,022 |
| CFC Bonds |  |  |  |
| Debt service reserve | Money market fund | 0.0 | 500 |
| Debt service reserve | Certificate of deposit | 4.0 | 1,130,000 |
| Interest fund | Money market fund | 0.0 | 101,904 |
| Operating fund | Money market fund | 0.0 | 29,448 |
| Principal fund | Money market fund | 0.0 | 732,500 |
| Repair fund | Money market fund | 0.0 | 102,176 |
| General purpose fund | Money market fund | 0.0 | 1,604,647 |
|  |  |  | 3,701,176 |
|  |  |  | \$ 74,104,526 |

Summary of cash, cash equivalents and investments created by bond resolution are included in the statements of net assets as follows:
Current assets:
Cash and cash equivalents \$ 9,366,703
Restricted assets:
Cash and cash equivalents $\quad 55,967,803$
Investments
8.770,020
\$ 74,104,526
Note: Includes fair market value adjustment of \$47,223.


Now you're going places.

STATISTICAL SECTION



Now you're going places.

## Capital Region Airport Commission <br> Statistical Section

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Capital Region Airport Commission
NET ASSETS AND CHANGES IN NET ASSETS
Ten Years Ended June 30, 2012
(dollars in thousands)

|  | Fiscal Year |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2010 |  | 2009 |  | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  |
| Operating rev enues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Apron fees | \$ | 638 | \$ | 624 | \$ | 509 | \$ | 755 | \$ | 674 | \$ | 585 | \$ | 609 | \$ | 679 | \$ | 696 | \$ | 704 |
| Concession |  | 7,863 |  | 7,152 |  | 7,055 |  | 7,569 |  | 8,048 |  | 7,812 |  | 7,037 |  | 7,053 |  | 6,249 |  | 5,821 |
| Landing fees |  | 3,007 |  | 2,976 |  | 2,837 |  | 3,332 |  | 3,496 |  | 3,333 |  | 3,400 |  | 3,212 |  | 3,107 |  | 3,274 |
| Other |  | 181 |  | 166 |  | 177 |  | 211 |  | 253 |  | 250 |  | 173 |  | 157 |  | 334 |  | 235 |
| Parking |  | 17,959 |  | 18,320 |  | 17,993 |  | 17,989 |  | 19,892 |  | 16,956 |  | 15,034 |  | 12,760 |  | 11,506 |  | 11,011 |
| Rental |  | 9,476 |  | 9,630 |  | 9,428 |  | 9,588 |  | 9,779 |  | 8,798 |  | 8,260 |  | 8,377 |  | 8,109 |  | 7,595 |
| Total operating rev enues |  | 39,124 |  | 38,868 |  | 37,999 |  | 39,444 |  | 42,142 |  | 37,734 |  | 34,513 |  | 32,238 |  | 30,001 |  | 28,640 |
| Nonoperating income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Facility Charges |  | 1,716 |  | 1,511 |  | 1,380 |  | 1,492 |  | 1,744 |  | 1,846 |  | 2,061 |  | 2,094 |  | 1,814 |  | 1,442 |
| Interest income |  | 198 |  | 250 |  | 338 |  | 1,152 |  | 2,608 |  | 3,330 |  | 3,052 |  | 1,538 |  | 684 |  | 912 |
| Passenger Facility Charges |  | 6,571 |  | 6,829 |  | 6,949 |  | 6,929 |  | 7,328 |  | 7,549 |  | 6,546 |  | 4,247 |  | 3,279 |  | 3,100 |
| Total nonoperating revenues |  | 8,485 |  | 8,590 |  | 8,667 |  | 9,573 |  | 11,680 |  | 12,725 |  | 11,659 |  | 7,879 |  | 5,777 |  | 5,454 |
| Total Revenues |  | 47,609 |  | 47,458 |  | 46,666 |  | 49,017 |  | 53,822 |  | 50,459 |  | 46,172 |  | 40,117 |  | 35,778 |  | 34,094 |
| Operating expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation |  | 20,609 |  | 19,644 |  | 18,492 |  | 17,151 |  | 16,364 |  | 15,802 |  | 14,344 |  | 13,706 |  | 11,828 |  | 10,227 |
| Insurance |  | 669 |  | 798 |  | 810 |  | 664 |  | 625 |  | 738 |  | 678 |  | 604 |  | 606 |  | 504 |
| Maintenance |  | 1,464 |  | 1,539 |  | 1,864 |  | 1,424 |  | 1,928 |  | 1,672 |  | 1,400 |  | 1,373 |  | 1,350 |  | 1,235 |
| Other |  | 369 |  | 558 |  | 545 |  | 394 |  | 516 |  | 468 |  | 638 |  | 615 |  | 575 |  | 704 |
| Parking |  | 3,052 |  | 3,019 |  | 2,834 |  | 3,070 |  | 2,896 |  | 2,366 |  | 2,344 |  | 2,149 |  | 1,922 |  | 1,912 |
| Personnel |  | 9,484 |  | 9,173 |  | 9,380 |  | 10,121 |  | 10,343 |  | 9,419 |  | 8,490 |  | 7,681 |  | 7,036 |  | 6,930 |
| Professional serv ices |  | 1,384 |  | 1,658 |  | 1,001 |  | 1,207 |  | 1,544 |  | 1,407 |  | 1,381 |  | 1,583 |  | 1,578 |  | 1,529 |
| Supplies |  | 806 |  | 686 |  | 597 |  | 685 |  | 800 |  | 730 |  | 678 |  | 618 |  | 415 |  | 478 |
| Utilities |  | 2,509 |  | 2,348 |  | 2,081 |  | 2,555 |  | 2,361 |  | 2,191 |  | 1,974 |  | 1,719 |  | 1,774 |  | 1,678 |
| Total operating expenses |  | 40,346 |  | 39,423 |  | 37,604 |  | 37,271 |  | 37,377 |  | 34,793 |  | 31,927 |  | 30,048 |  | 27,084 |  | 25,197 |


| Nonoperating expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest expense |  | 5,193 |  | 5,580 |  | 3,793 |  | 5,555 |  | 5,666 |  | 6,177 |  | 6,022 |  | 5,743 |  | 5,885 |  | 4,534 |
| Other, net |  | 669 |  | 861 |  | 786 |  | 1,075 |  | 666 |  | 810 |  | 794 |  | 519 |  | 608 |  | 330 |
| Total nonoperating expenses |  | 5,862 |  | 6,441 |  | 4,579 |  | 6,630 |  | 6,332 |  | 6,987 |  | 6,816 |  | 6,262 |  | 6,493 |  | 4,864 |
| Total Expenses |  | 46,208 |  | 45,864 |  | 42,183 |  | 43,901 |  | 43,709 |  | 41,780 |  | 38,743 |  | 36,310 |  | 33,577 |  | 30,061 |
| Capital grants and contributions |  | 9,825 |  | 5,594 |  | 5,879 |  | 12,481 |  | 23,860 |  | 8,895 |  | 15,471 |  | 6,658 |  | 8,481 |  | 14,761 |
| Special item-transfer to gov ernmental agency | Special item-transfer to |  |  |  |  |  |  |  |  |  |  | - |  | - |  | - |  | $(12,731)$ |  | - |
| Increase (decrease) in Net Assets | \$ | 11,226 | \$ | 7,188 | \$ | 10,362 | \$ | 17,597 | \$ | 33,973 | \$ | 17,574 | \$ | 22,900 | \$ | 10,465 | \$ | $(2,049)$ | \$ | 18,794 |

## Net Assets at Year-End

Inv ested in capital assets, net
of related deb $\dagger$
Restricted
Unrestricted
Total Net Assets

| \$ | 274,718 | \$ | 268,968 | \$ | 274,025 | \$ | 271,544 | \$ | 241,895 | \$ | 222,570 | \$ | 209,638 | \$ | 172,289 | \$ | 171,847 | \$ | 181,046 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 60,776 |  | 56,480 |  | 41,370 |  | 31,247 |  | 39,742 |  | 34,568 |  | 27,394 |  | 42,511 |  | 36,781 |  | 27,544 |
|  | 15,945 |  | 14,765 |  | 17,630 |  | 19,871 |  | 23,428 |  | 13,954 |  | 16,486 |  | 15,818 |  | 11,525 |  | 13,611 |
| \$ | 351,439 | \$ | 340,213 | \$ | 333,025 | \$ | 322,662 | \$ | 305,065 | \$ | 271,092 | \$ | 253,518 | \$ | 230,618 | \$ | 220,153 | \$ | 222,201 |

Capital Region Airport Commission PRINCIPAL REVENUE SOURCES AND REVENUES Ten Years Ended June 30， 2012

| ZL＇8て | \＄ | \＆ $9^{\prime} 6$ \％ | \＄ | ¢ $\varepsilon^{\circ} 0 \varepsilon$ | \＄ | 12＇6z | \＄ | 20.62 | \＄ | 6962 | \＄ | $9 z^{\prime} 62$ | \＄ |  | \＄ |  | \＄ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $60{ }^{\prime} 28111$ |  | $\left\|\angle S^{\prime} \varepsilon 1 Z^{\prime}\right\|$ |  | £ $988^{\prime}$ IE＇ |  | ¢ $\angle 9^{\prime}$ ¢S¢＇ |  | \＆¢＇＇¢\＆＇ |  | 891 ＇$\varepsilon 18^{\prime}$｜ |  | 981 ＇GL9＇1 |  | t｜$\varepsilon^{\prime} 0+09^{\prime}$ |  | てta＇0t9＇ |  | 081 ＇669＇ |  |  |
| $760^{\prime \prime} \downarrow$ | \＄ | ¢18＇¢¢ | \＄ | LII＇Ot | \＄ | 1419\％ | \＄ | 6st＇0s | \＄ | 乙z8＇$¢$ | \＄ | L10＇6t | \＄ | 499＇9\％ | \＄ | 85t＇Lt | \＄ | 609＇Lt | \＄ | ¢өпиәләл｜10¢01 |
| \％ $0 \cdot 91$ |  | \％191 |  | \％9\％61 |  | \％\％＇¢ |  | \％て＇¢ |  | \％く＇して |  | \％ 961 |  | \％9＇81 |  | \％ 181 |  | \％$\%$ Ll |  |  |
| tst＇s |  | LLL＇s |  | 688＇L |  | 699＇11 |  | Sでてし |  | 629＇11 |  | $\varepsilon \angle S{ }^{\prime} 6$ |  | L99＇8 |  | 069＇8 |  | 981＇8 |  |  |
| 216 |  | ¢89 |  | $88 \mathrm{~s}^{\prime} 1$ |  | ZSO＇$\varepsilon$ |  | $0 \varepsilon \varepsilon^{\prime} \varepsilon$ |  | $80{ }^{\prime}$ 乙 |  | Z¢1＇1 |  | $88 \varepsilon$ |  | OSZ |  | 861 |  |  |
| $2 \mathrm{tr} \mathrm{l}^{1}$ |  | ＋18＇1 |  | 760 \％ |  | 190 乙 |  | 978 ＇ |  | tocıl |  | $26 \mathrm{t}^{\prime} 1$ |  | $08 \varepsilon^{\prime} 1$ |  | $119^{\prime}$ |  | 91く＇1 |  |  |
| 001 ＇$\varepsilon$ |  | 6 6て＇$\varepsilon$ |  | Ltz＇t |  | 9ts＇9 |  | 6 tG ＇L |  | L८モ＇L |  | 6869 |  | 676 ＇9 |  | 688 ＇9 |  | LCS＇9 |  |  รəпиәләц Ки！！рıədouon |
| \％\＆てL |  | \％で๕く |  | \％ 0 OL |  | \％1＇99 |  | \％ $0^{\prime} 19$ |  | \％$\%$ OL |  | \％＇ZL |  | \％\％$\dagger$ ¢ $\angle$ |  | \％$\varepsilon^{\prime}+\downarrow$ |  |  |  |  |
| て99＇ヶて |  | ャ¢て＇9を |  | くャを＇8\％ |  | ع09＇0¢ |  | 918 ＇$\varepsilon$ |  | LL6＇LE |  | L¢¢＇¢¢ |  | ャ¢9＇t |  | 89\％＇¢ $¢$ |  | 6Lt＇cs |  |  |
| 9¢Z |  | จ¢ |  | LGl |  | ZLI |  | OSZ |  | £ $¢$ |  | 112 |  | 841 |  | 991 |  | 181 |  | дәиІо |
| 188 ＇s |  | 988＇9 |  | \＆¢ $0^{\prime}\llcorner$ |  | $\angle 80^{\prime} \angle$ |  | 218＇L |  | 880 ＇8 |  | 699＇L |  | ¢90＇L |  | ZSI＇L |  | E98＇L |  | uo！ssojuo |
| ¢69＇L |  | 6018 |  | LĽ＇8 |  | 097＇8 |  | 86／＇8 |  | $6<1{ }^{\prime} 6$ |  | 889 ＇6 |  | 887 ＇6 |  | $089 \%$ |  | 9 $4 \square^{\prime} 6$ |  | ｜0¢ ¢ $^{\text {ay }}$ |
| $110{ }^{\prime} \mid$ |  | 909＇11 |  | 09L＇て1 |  | ャ¢0＇¢¢ |  | 99691 |  | 168 ＇61 |  | $686^{\prime 2}$ |  | \＆66＇Ll |  | 0てع＇81 |  | 696.11 |  |  <br>  |
| \％${ }^{\text {c }}$ II |  | \％901 |  | \％ 16 |  | \％${ }^{\circ} 8$ |  | \％ $8^{\circ} \mathrm{L}$ |  | \％ 8 L |  | \％＇8 |  | \％ $1 / 2$ |  | \％${ }^{\circ} \mathrm{L}$ |  | \％L＇L |  |  |
| 866 ＇$\varepsilon$ |  | ＋08＇$\varepsilon$ |  | 168 ＇$\varepsilon$ |  | 600＇t |  | 816 ＇$\varepsilon$ |  | zくl＇t |  | L80＇t |  | $9 \downarrow \varepsilon^{\prime} \varepsilon$ |  | 009＇$\varepsilon$ |  | ¢¢9＇$\varepsilon$ |  |  |
| ¢0 |  | 169 |  | 619 |  | 609 |  | 989 |  | †८9 |  | ¢SL |  | 609 |  | ャて9 |  | 889 |  | səəj uoid $\dagger$ |
| $\downarrow<て ' \varepsilon$ | \＄ | L01＇$\varepsilon$ | \＄ | てして＇ | \＄ | 00t＇$\varepsilon$ | \＄ | غย์＇$\varepsilon$ | \＄ | $96 t^{\prime} \varepsilon$ | \＄ | てદย＇ | \＄ | $188^{\prime}$ 乙 | \＄ | 966 ＇ | \＄ | L00＇$\varepsilon$ | \＄ | sәәғ 反u！pupา sənuәィәィ әи！！и |
| \＆002 |  | t002 |  | 9002 |  | 9002 |  | 1002 |  | 8002 |  | 6002 |  | 0102 |  | 1102 |  | 2102 |  |  |

Capital Region Airport Commission LARGEST OWN-SOURCE REVENUE
LARGEST OWN-SOURCE REVENUE RATES
Ten Years Ended June 30, 2012
Fiscal Year

| 2012 | Kiscal Year |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 |
| $\$ 13,931,741$ | $\$ 14,256,654$ | $\$ 13,808,197$ | $\$ 13,490,156$ | $\$ 15,536,039$ | $\$ 13,054,241$ | $\$ 11,729,209$ | $\$ 10,094,309$ | $\$ 8,942,714$ | $\$ 8,428,279$ |
| $3,474,623$ | $3,493,000$ | $3,607,957$ | $3,885,764$ | $3,658,456$ | $3,118,025$ | $2,606,678$ | $2,092,189$ | $2,054,783$ | $2,127,846$ |
| 546,265 | 562,929 | 572,419 | 611,691 | 688,525 | 776,112 | 691,069 | 563,733 | 488,905 | 437,182 |
| 6,311 | 7,888 | 4,425 | 1,358 | 8,408 | 8,114 | 7,537 | 9,547 | 19,805 | 17,890 |
| $\$ 17,958,940$ | $\$ 18,320,471$ | $\$ 17,992,998$ | $\$ 17,988,969$ | $\$ 19,891,428$ | $\$ 16,956,492$ | $\$ 15,034,493$ | $\$ 12,759,778$ | $\$ 11,506,207$ | $\$ 11,011,197$ |

Parking meter and violations $\begin{array}{llllllll}\$ 17,955,940 & \$ 18,320,471 & \$ 17,992,998 & \$ 17,988,969 & \$ 19,891,428 & \$ 16,956,492 & \$ 15,034,493 & \$ 12,759,778\end{array} \$ 11,506,207 \quad \$ 11,011,197$ Parking metar and Economy and shuttle
Valet Parking:
Ten Years Ended June 30, 2012
Note: Rates are subject to change during year.
Public parking is the only source of parking revenue.
Economy Lot $C$ opened in 2003 .

Capital Region Airport Commission

## REVENUE RATES

Ten Years Ended June 30, 2012

|  | Fiscal Year |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 |
| Apron fees | \$1.21 | \$1.21 | \$1.21 | \$1.34 | \$1.31 | \$1.34 | \$1.34 | \$1.49 | \$1.51 | \$1.49 |
| Landing Fees (per 1,000 lbs unit) | 1.24 | 1.19 | 1.22 | 1.25 | 1.24 | 1.20 | 1.16 | 1.21 | 1.21 | 1.21 |
| Terminal Rental (square foot) | 34.19 | 34.17 | 33.50 | 34.93 | 43.01 | 40.95 | 40.66 | 41.52 | 41.04 | 39.35 |

REVENUE BOND COVERAGE
Ten Years Ended June 30, 2012

| Fiscal Year | Net |  |  |  | Coverage |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Revenue | Debt Service on Bonds | Debt Service |  |  |
|  | Revenue | Expense | Available |  | Debt Service | on Bonds | Debt Service |
| 2012 | \$38,501,617 | \$ 18,978,548 | \$ 19,523,070 | \$ 10,393,706 | \$ 14,400,706 | 1.88 | 1.36 |
| 2011 | 38,252,195 | 19,373,169 | 18,879,026 | 10,611,131 | 14,687,131 | 1.78 | 1.29 |
| 2010 | 37,757,074 | 21,008,694 | 16,748,379 | 10,615,280 | 14,728,529 | 1.58 | 1.14 |
| 2009 | 39,352,774 | 18,505,734 | 20,847,040 | 9,951,531 | 12,839,714 | 2.09 | 1.62 |
| 2008 | 43,227,749 | 18,696,653 | 24,531,096 | 8,436,487 | 16,950,357 | 2.91 | 1.45 |
| 2007 | 39,163,871 | 19,890,028 | 19,273,843 | 7,793,118 | 16,489,821 | 2.47 | 1.17 |
| 2006 | 34,813,516 | 17,651,002 | 17,162,514 | 7,631,672 | 15,473,983 | 2.25 | 1.11 |
| 2005 | 32,585,580 | 16,516,915 | 16,068,665 | 7,366,097 | 13,183,282 | 2.18 | 1.22 |
| 2004 | 29,811,296 | 16,059,893 | 13,751,403 | 7,169,402 | 12,736,501 | 1.92 | 1.08 |
| 2003 | 29,359,910 | 14,284,498 | 15,075,412 | 8,156,867 | 14,066,114 | 1.85 | 1.07 |

Note: The amounts above are determined in accordance with applicable provisions of the Commission's Master Revenue Bond Resolution (the "Resolution"). Revenue and expense as reported in the statements of revenues, expenses and net assets have been adjusted as required by the Resolution. Pursuant to the Resolution, debt service on bonds include only debt service on airport revenue bonds increased by a multiple of 1.00 times, whereas, debt service includes debt service on all debt and certain deposits required to be made by the Resolution.
Capital Region Airport Commission
OUTSTANDING DEBT
Ten Years Ended June 30, 2012 (dollars in thousands)
Airport Revenue Bonds:
Series 1994
Series 1995 A, B\&C
Series 2001 A\&B
Series 2004 A
Series 2005A
Series 2008A
PFC Revenue Bonds: Series 1999 A
Series 1999 B Series 2005 A
Series 2005 B
Car Rental Garage Revenue Bond The Warehouse Company Note Line of Credit
Add: Bond premium, net Less: Debt issuance costs, net Total Long Term Deb†
Enplaned passengers (excluding charters) Total Long Term Debt per enplaned passenger

Capital Region Airport Commission
MAJOR CUSTOMERS
Year Ended June 30, 2012

| Company | Revenue | Percent of <br> Operating <br> Revenue |
| :--- | :---: | :---: |
| Delta Airlines, Inc. | $\$ 2,009,467$ | $5.1 \%$ |
| US Airways, Inc | $1,439,102$ | 3.7 |
| Hertz Corporation, Inc. | $1,408,617$ | 3.6 |
| Federal Bureau of Investigations (FBI) | $1,038,861$ | 2.7 |
| National / Alamo Rent A Car, Inc. | $1,009,799$ | 2.6 |

ENPLANEMENT TRENDS
RICHMOND, SMALL HUBS, UNITED STATES
Ten Years Ended June 30, 2012

|  | Annual Percent Change in Enplanements |  |  |
| :---: | :---: | :---: | :---: |
| Year | Richmond | Small Hubs | United States |
| 2012 | $(2.6 \%)$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| 2011 | 0.1 | $\mathrm{~N} / \mathrm{A}$ | $1.3 \%$ |
| 2010 | $(2.5)$ | $(4.8 \%)$ | 1.9 |
| 2009 | $(7.5)$ | 0.1 | $(5.1)$ |
| 2008 | 4.8 | $(5.2)$ | $(4.0)$ |
| 2007 | 11.6 | 4.5 | 3.1 |
| 2006 | 13.2 | 3.2 | 0.1 |
| 2005 | 16.2 | 5.2 | 1.2 |
| 2004 | 4.3 | 3.0 | 9.9 |

[^4]Capital Region Airport Commission
ENPLANED PASSENGERS

|  | 2012 | Share of Total 2012 | 2011 | Share of Total 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Majors: |  |  |  |  |  |  |  |  |  |  |  |  |
| AirTran Airways | 151,031 | 9.4\% | 147,825 | 9.0\% | 152,852 | 170,372 | 172,770 | 147,658 | 137,411 | 2,960 | - | - |
| American Airlines | 118,303 | 7.4 | 121,523 | 7.4 | 113,082 | 104,165 | 116,805 | 115,244 | 106,789 | 87,196 | 105,235 | 129,884 |
| Continental Airlines | 79,032 | 4.9 | 124,349 | 7.6 | 123,513 | 119,820 | 129,014 | 132,724 | 113,434 | 100,856 | 95,311 | 80,119 |
| Delta Airlines | 324,690 | 20.3 | 310,789 | 19.0 | 270,066 | 232,326 | 240,723 | 227,925 | 221,489 | 243,800 | 229,351 | 254,184 |
| JetBlue Airways | 116,545 | 7.3 | 129,566 | 7.9 | 160,784 | 152,318 | 148,052 | 137,536 | 36,894 | - | - | - |
| Northwest Airlines | - | - | - | - | 107 | 70,007 | 10,488 | 19,997 | 14,240 | 39,425 | 44,552 | 57,095 |
| SkyBus Airlines | - | - | - | - | - | - | 29,793 | 4,473 | - | - | - | - |
| United Airlines | 32,079 | 2.0 | 38,844 | 2.4 | 47,922 | 52,430 | 56,980 | 59,898 | 60,870 | 55,035 | 59,163 | 76,420 |
| US Airways | 95,599 | 6.0 | 88,912 | 5.4 | 103,443 | 122,451 | 137,069 | 122,747 | 145,018 | 180,443 | 191,477 | 223,145 |
| Total Major | 917,279 | 57.3 | 961,808 | 58.5 | 971,769 | 1,023,889 | 1,041,694 | 968,202 | 836,145 | 709,715 | 725,089 | 820,847 |
| Regionals: |  |  |  |  |  |  |  |  |  |  |  |  |
| Air Canada | 6,157 | 0.4 | 6,731 | 0.4 | 6,564 | 6,903 | 1,821 | - | - | - | - | 3,211 |
| Air Wisconsin | 144,638 | 9.0 | 152,087 | 9.2 | 113,190 | 76,002 | 86,360 | 64,525 | 43,229 | 18,091 | 50,836 | 8,728 |
| American Eagle | 79,021 | 4.9 | 84,255 | 5.1 | 64,187 | 45,026 | 61,952 | 63,103 | 70,709 | 82,715 | 55,974 | 46,228 |
| Atlantic Coast | - | - | - | - | - | - | - | - | - | 3,509 | 27,519 | 44,594 |
| Atlantic Coast Jet | - | - | - | - | - | - | - | - | - | - | - | 5,622 |
| Atlantic Southeast | 934 | 0.1 | 863 | 0.1 | 21,211 | 33,967 | 41,706 | 31,358 | 36,185 | 11,607 | - | - |
| Chautauqua | 35,495 | 2.2 | 35,387 | 2.2 | 71,793 | 71,237 | 70,858 | 134,892 | 106,948 | 84,362 | 62,137 | 85,443 |
| ComAir/Delta Connection | 24,032 | 1.5 | 52,216 | 3.2 | 53,106 | 58,263 | 85,373 | 102,462 | 99,709 | 72,469 | 66,278 | 49,223 |
| CommutAir | - | - | - | - | - | - | - | - | - | - | - | 10,585 |
| Compass | 7,215 | 0.5 | 22,176 | 1.3 | 7,229 | - | - | - | - | - | - | - |
| Express Jet | 121,025 | 7.6 | 20,233 | 1.2 | - | - | - | - | - | - | - | - |
| Gojet | 29,123 | 1.8 | 27,863 | 1.7 | 23,957 | 13,599 | 12,391 | 2,229 | - | - | - | - |
| Mesa | 54,432 | 3.4 | 45,278 | 2.7 | 27,893 | 54,807 | 76,854 | 78,014 | 56,606 | 38,820 | 24,053 | 6,274 |
| Mesaba | 7,514 | 0.5 | 6,374 | 0.4 | 20,397 | - | - | - | - | - | - | - |
| Piedmont | 6,652 | 0.4 | 9,994 | 0.6 | 18,063 | 21,057 | 21,695 | 12,930 | 5,603 | 5,851 | 14,648 | 26,243 |
| Pinnacle | 81,623 | 5.1 | 47,595 | 2.9 | 30,123 | 12,364 | 72,249 | 54,659 | 71,560 | 67,382 | 46,356 | 7,146 |
| PSA | 23,556 | 1.5 | 34,118 | 2.1 | 31,725 | 30,449 | 41,579 | 57,499 | 34,578 | 25,707 | 11,281 | 64,401 |
| Republic | 26,983 | 1.7 | 53,192 | 3.2 | 84,493 | 84,651 | 47,366 | 2,516 | 347 | - | - | - |
| Shuttle America | 62 | - | 2,418 | 0.1 | 19 | 14,666 | - | - | 521 | 4,803 | - | - |
| SkyWest | 653 | - | - | - | - | - | - | - | 1,070 | - | - | - |
| Trans States | 28,786 | 1.8 | 78,054 | 4.8 | 94,595 | 128,306 | 151,260 | 162,134 | 191,465 | 193,070 | 124,345 | - |
| USA 3000 | - | - | - | - | - | - | - | - | - | 3,762 | 5,055 | 8,509 |
| US Airways Express | - | - | - | - | - | - | - | - | - | - | 8,678 | 16,665 |
| Total Regionals | 677,901 | 42.3 | 678,834 | 41.3 | 668,545 | 651,297 | 771,464 | 766,321 | 718,530 | 612,148 | 497,160 | 382,872 |
| Charters | 6,136 | 0.4 | 3,820 | 0.2 | 3,466 | 9,820 | 8,529 | 4,310 | 3,035 | 6,705 | 14,527 | 17,202 |
| Totals | 1,601,316 | 100.0\% | 1,644,462 | 100.0\% | 1,643,780 | 1,685,006 | 1,821,687 | 1,738,833 | 1,557,710 | 1,328,568 | 1,236,776 | 1,220,921 |

Capital Region Airport Commission
AIRLINE MARKET SHARES
Ten Years Ended June 30, 2012
Landed Weight (1,000 Pound Units)


| 9,562 | 0.5 | 9,982 | 0.5 | 17,687 | 18,417 | 3,390 | - | - | - | - | 5,115 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 197,400 | 9.9 | 196,413 | 9.7 | 135,266 | 96,068 | 103,447 | 83,284 | 60,160 | 20,949 | 62,889 | 9,588 |
| 2,503 | 0.1 | 4,082 | 0.2 | 3,835 | 4,408 | 1,477 | 837 | 837 | - | - | - |
| 83,748 | 4.2 | 91,333 | 4.5 | 67,051 | 52,730 | 68,586 | 72,455 | 88,973 | 115,106 | 85,644 | 80,444 |
| - | - | - | - | - | - | - | - | - | 4,227 | 35,197 | 58,249 |
| 1,513 | 0.1 | 1,798 | 0.1 | 25,145 | 36,206 | 48,942 | 36,961 | 39,331 | 12,126 | - | - |
| 1,872 | 0.1 |  |  |  |  |  |  |  |  |  |  |
| 43,783 | 2.2 | 43,104 | 2.1 | 81,915 | 88,856 | 88,531 | 171,207 | 140,818 | 115,227 | 88,528 | 153,061 |
| - | - | - | - | - | 12,214 | 1,178 | - | - | - | - | - |
| 29,061 | 1.5 | 65,644 | 3.2 | 69,560 | 89,059 | 113,686 | 149,103 | 143 | 119,709 | 127,276 | 88,548 |
| - | - | 33,412 | 1.6 | 8,539 | 17,465 | 2,024 | - | - | - | - | - |
| 235,324 | 11.8 | 166,404 | 8.2 | 58,114 | - | - | - | - | - | - | - |
| - | - | 3,783 | 0.2 | 15,045 | 51,085 | 52,530 | 39,653 | 34 | - | - | - |
| 39,463 | 2.0 | 35,376 | 1.7 | 37,185 | 25,058 | 24,522 | 9,246 | - | - | - | - |
| 60,772 | 3.0 | 43,112 | 2.1 | 12,856 | 17,736 | 39,291 | 43,071 | 37,777 | 54,708 | 35,824 | 14,916 |
| 9,008 | . 5 | 9,750 | 0.5 | 21,853 | 32,636 | - | - | - | - | - | - |
| 9,144 | . 5 | 12,551 | 0.6 | 23,402 | 26,689 | 26,074 | 15,505 | 6,806 | 8,308 | 26,075 | 5,724 |
| 111,078 | 5.6 | 63,867 | 3.2 | 36,720 | 45,043 | 79,375 | 65,471 | 94,047 | 108,429 | 70,688 | 37,647 |
| 26,119 | 1.3 | 37,372 | 1.8 | 34,304 | 35,857 | 48,724 | 64,926 | 48,097 | 41,372 | 18,688 | 9,596 |
| 33,453 | 1.7 | 63,270 | 3.1 | 104,077 | 111,722 | 64,787 | 3,543 | 1,229 | - | - | - |
| 220 | - | 3,962 | 0.2 | 217 | 17,944 | - | - | 898 | 28,179 | - | - |
| 913 | - | - | - | - | 1,717 | - | - | 1,316 | - | - | - |
| 45,259 | 2.3 | 86,794 | 4.3 | 99,905 | 151,075 | 187,356 | 210,528 | 297,240 | 291,520 | 196,199 | 119,256 |
| - | - | - | - | - | - | - | - | - | 6,683 | - | - |
| - | - | - | - | - | - | - | - | - | - | 8,678 | 16,665 |

[^5] Colgan Air
ComAir/Delta Connection egional Airlines
Air Canada
Air Wisconsin
Allegiant Airlines
American Eagle
Atlantic Coast
Atlantic Southeas
Bahamair
Chautauqua
Colgan Air
ComAir/Delta Con
Major Airlines AirTran Airways
American Airlines Continental Airlines
Delta Airlines JetBlue Airways Northwest Airlines* SkyBus Airlines
United Airlines US Airways
Total Major Airlines
Regional Airline Regional Airlines
Air Canada
Air Wisconsin
Allegiant Airlines
American Eagle
Atlantic Coast Atlantic Southeast
Bahamair ComAir/Delta Connection
Compass Airlines Express Jet GoJet Airlines Mesa Airlines Mesaba Airlines Piedmont Pinnacle Airlines Republic Airlines Shuttle America SkyWest Airlines Trans States
US Airways Express
Capital Region Airport Commission
AIRLINE MARKET SHARES-CARGO
Ten Years Ended June 30, 2012
Landed Weight ( 1,000 Pound Units)

|  | 2012 | Share of <br> Total 2012 | 2011 | Share of <br> Total 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cargo Carriers |  |  |  |  |  |  |  |  |  |  |  |  |
| Airborne Express | - | - | - | - | - | 6,745,200 | 25,806,200 | 25,763,000 | 25,891,700 | 48,669,200 | 51,796,600 | 51,697,100 |
| AirNet Systems | 2,995,000 | 0.8\% | 4,589,800 | 1.3\% | 4,675,800 | 5,388,000 | 7,299,100 | 8,868,800 | 10,105,604 | 11,227,336 | 10,183,552 | 9,253,672 |
| Airtrain/Emery Worldwide | - | - | - | - | - | - | - | - | - | - | - |  |
| Ameriflight | 806,000 | 0.2 | 803,600 | 0.2 | 756,600 | 653,870 | 67,088 | 82,588 | - | 4,004,000 | 2,349,000 | 155,000 |
| DHL Express | - | - | - | - | - | 10,498,000 | - | - | - | - | - |  |
| Federal Express | 175,671,800 | 49.1 | 174,001,400 | 48.7 | 144,392,100 | 172,706,450 | 182,858,050 | 183,266,200 | 185,593,950 | 183,839,450 | 185,484,450 | 181,046,100 |
| Mountain Air Cargo | 17,000 | - | 125,480 | 0.1 | 187,140 | 53,160 | 59,500 | 8,500 | 8,500 | 42,500 | 25,500 | 126,000 |
| UPS | 178,608,000 | 49.9 | 177,643,760 | 49.7 | 160,848,720 | 166,685,040 | 173,015,360 | 175,649,920 | 171,104,680 | 165,935,000 | 165,813,500 | 162,638,500 |
| Total Cargo Weight | 358,097,800 | 100.0\% | 357,164,040 | 100.0\% | 310,860,360 | 362,729,720 | 389,105,298 | 393,639,008 | 392,704,434 | 413,717,486 | 415,652,602 | 404,916,372 |
| Total Landed Weight | 360,093,757 |  | 359,190,153 |  | 312,880,716 | 365,330,240 | 391,398,955 | 395,898,437 | 394,801,658 | 415,806,341 | 417,596,680 | 406,985,192 |

Capital Region Airport Commission
PRIMARY ORIGIN AND DESTINATIONS PASSENGER MARKETS
Calendar Years 2010 and 2011


| Rank | Market | Trip Length | O\&D <br> Passengers |
| :---: | :---: | :---: | :---: |
| 1 | New York/Newark | SH | 300,580 |
| 2 | Atlanta | SH | 236,050 |
| 3 | Boston | SH | 162,570 |
| 4 | Orlando | MH | 160,650 |
| 5 | Chicago | MH | 136,260 |
| 6 | Dallas/Fort W orth | MH | 118,790 |
| 7 | Fort Lauderdale | MH | 84,920 |
| 8 | Los Angeles | LH | 74,010 |
| 9 | Las Vegas | LH | 72,670 |
| 10 | Denver | MH | 61,470 |
| 11 | San Francisco | LH | 57,770 |
| 12 | Houston | MH | 56,830 |
| 13 | Tampa | MH | 48,770 |
| 14 | Phoenix | LH | 47,910 |
| 15 | Minneapolis/St Paul | MH | 43,940 |
| 16 | Seattle/Tacoma | LH | 43,740 |
| 17 | San Diego | LH | 43,570 |
| 18 | Detroit | SH | 41,870 |
| 19 | St Louis | MH | 39,220 |
| 20 | New Orleans | MH | 37,840 |
| 21 | Nashville | SH | 35,240 |
| 22 | Charlotte | SH | 33,720 |
| 23 | San Antonio | MH | 31,990 |
| 24 | Philadelphia/Com | SH | 31,330 |
| 25 | Miami | MH | 30,980 |
|  | Total |  | 2,032,690 |

Capital Region Airport Commission
POPULATION IN THE AIR TRADE AREA
Calendar Years 2008-2011

| Primary Trade Area | CALENDAR YEAR |  |  |  | Percentage Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 | 2008 | $\begin{gathered} 2010- \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} 2009- \\ 2010 \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 2008- \\ 2009 \\ \hline \end{array}$ |
| United States | 311,591,917 | 308,745,538 | 307,006,550 | 304,059,724 | 0.9 | 0.6 | 1.0 |
| Virginia total | 8,096,604 | 8,001,024 | 7,882,590 | 7,769,089 | 1.2 | 1.5 | 1.5 |
| Richmond MSA* | 1,271,101 | 1,258,251 | 1,238,187 | 1,225,626 | 1.0 | 1.6 | 1.0 |
| Richmond-Petersburg MSA | 1,150,614 | 1,138,844 | 1,119,459 | 1,107,782 | 1.0 | 1.7 | 1.1 |
| Richmond City | 206,238 | 204,214 | 204,451 | 202,002 | 1.0 | (0.1) | 1.2 |
| Henrico County | 310,742 | 306,935 | 296,415 | 292,599 | 1.2 | 3.5 | 1.3 |
| Chesterfield County | 319,641 | 316,236 | 306,670 | 303,469 | 1.1 | 3.1 | 1.1 |
| Hanover County | 100,704 | 99,863 | 99,933 | 99,716 | 0.8 | (0.1) | 0.2 |
| Petersburg City | 32,948 | 32,420 | 32,986 | 32,916 | 1.6 | (1.7) | 0.2 |
| Hopewell City | 22,779 | 22,591 | 23,123 | 23,142 | 0.8 | (2.3) | (0.1) |
| Colonial Heights City | 17,556 | 17,411 | 17,823 | 17,768 | 0.8 | (2.3) | 0.3 |
| Charles City County | 7,290 | 7,256 | 7,217 | 7,212 | 0.5 | 0.5 | 0.1 |
| Dinwiddie County | 28,018 | 28,001 | 26,338 | 26,082 | 0.1 | 6.3 | 1.0 |
| Goochland County | 21,753 | 21,717 | 21,311 | 20,956 | 0.2 | 1.9 | 1.7 |
| New Kent County | 18,827 | 18,429 | 18,112 | 17,825 | 2.2 | 1.8 | 1.6 |
| Powhatan County | 28,290 | 28,046 | 27,964 | 28,006 | 0.9 | 0.3 | (0.1) |
| Prince George County | 35,828 | 35,725 | 37,116 | 36,089 | 0.3 | (3.7) | 2.8 |
| Amelia County | 12,841 | 12,690 | 12,886 | 12,808 | 1.2 | (1.5) | 0.6 |
| Caroline County | 28,826 | 28,545 | 27,870 | 27,632 | 1.0 | 2.4 | 0.9 |
| Cumberland County | 10,100 | 10,052 | 9,757 | 9,670 | 0.5 | 3.0 | 0.9 |
| King \& Queen County | 7,049 | 6,945 | 6,796 | 6,830 | 1.5 | 2.2 | (0.5) |
| King William County | 16,159 | 15,935 | 16,225 | 16,040 | 1.4 | (1.8) | 1.2 |
| Louisa County | 33,456 | 33,153 | 33,078 | 32,716 | 0.9 | 0.2 | 1.1 |
| Sussex County | 12,056 | 12,087 | 12,116 | 12,148 | (0.3) | (0.2) | (0.3) |

Source: Estimates by Census Bureau, April 2012
*December 2003 Office of Management and Budget (OMB) metropolitan definition

## PERSONAL INCOME

## Calendar Years 2006-2010

| Millions of Dollars | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| United States | $\$ 12,353,577$ | $\$ 12,168,161$ | $\$ 12,225,589$ | $\$ 11,634,322$ | $\$ 10,978,053$ |
| Virginia | 355,193 | 347,284 | 343,580 | 321,245 | 306,918 |
| Richmond-Petersburg MSA | 52,004 | 50,966 | 51,918 | 48,790 | 46,457 |
| Annual growth rate | $3.0 \%$ | $(2.0 \%)$ | $2.3 \%$ | $5.0 \%$ | $7.0 \%$ |

Note: $\quad 2010$ is the most recent year available.
Source: U.S. Department of Commerce, Bureau of Economic Analysis, April 25, 2012

Capital Region Airport Commission
PER CAPITA INCOME
Calendar Years 2006-2010

|  | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| United States | $\$ 39,937$ | $\$ 39,635$ | $\$ 40,166$ | $\$ 38,615$ | $\$ 36,794$ |
| Virginia | 44,267 | 44,057 | 44,075 | 41,727 | 40,234 |
| Richmond-Petersburg MSA* | 41,260 | 41,161 | 42,309 | 40,286 | 38,913 |
| $\quad$ Percent of national average | $103.3 \%$ | $103.9 \%$ | $105.3 \%$ | $104.3 \%$ | $105.8 \%$ |

Note: $\quad 2010$ is the most recent year available.
Source: U.S. Department of Commerce, Bureau of Economic Analysis, April 25, 2012

PRINCIPAL EMPLOYERS IN THE PRIMARY AIR TRADE AREA
Calendar Year 2012

| Major Private Employers | Percentage of 50 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | City/County | Full-Time Employees | Total Employers | Product or Service |
| Capital One Financial Corp. | Goochland | 9,995 | 9.9\% | Credit Cards |
| Virginia Commonwealth University Health System | Richmond | 7,935 | 7.8 | Hospitals |
| HCA Virgina Health System | Richmond | 7,236 | 7.2 | Hospitals |
| Bon Secours Richmond Health System | Richmond | 5,991 | 5.9 | Hospitals |
| Walmart | Richmond | 5,462 | 5.4 | Retail |
| Dominion Resources Inc. | Richmond | 5,378 | 5.3 | Energy |
| Altria Group Inc. | Henrico | 4,110 | 4.1 | Tobacco |
| Suntrust Banks Inc. | Richmond | 4,100 | 4.1 | Banking |
| DuPont | Richmond | 3,084 | 3.1 | Chemicals |
| Wells Fargo and Co. | Richmond | 2,851 | 2.8 | Banking |
| WellPoint Inc. | Richmond | 2,801 | 2.8 | Health Care |
| Bank of America | Richmond | 2,700 | 2.7 | Banking |

Note: $\quad$ This table lists the top twelve private employers in the Richmond region. (As of January 1, 2012)
Source: Richmond Times-Dispatch, April 2012

Capital Region Airport Commission

| Major Public Employers | Average Number of Employees |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Local Governments | 57,300 |  |  |  |  |
| Commonwealth of Virginia | 39,800 |  |  |  |  |
| Federal Government | 16,400 |  |  |  |  |
| Source: Virginia Employment Commission, Current Employment Statistics Program, 2011 Annual Averages |  |  |  |  |  |
| EMPLOYMENT BY INDUSTRY (Non-Agricultural) |  |  |  |  |  |
|  | Annual Average |  | Percent Change | Percent Total |  |
| Richmond-Petersburg MSA | 2011 | 2001 | From 2001 | 2011 | 2001 |
| Total Employment | 609,500 | 588,900 | 3.5\% | 100.0\% | 100.0\% |
| By Industry: |  |  |  |  |  |
| Government | 113,600 | 109,000 | 4.2 | 18.6 | 18.5 |
| Wholesale and retail trade | 92,400 | 91,300 | 9.8 | 15.2 | 15.5 |
| Manufacturing | 31,700 | 54,300 | (41.6) | 5.2 | 9.2 |
| Financial activities | 44,100 | 47,000 | (6.2) | 7.2 | 8.0 |
| Construction and mining | 32,400 | 40,600 | (20.2) | 5.3 | 6.9 |
| Transportation and utilities | 20,200 | 20,900 | (3.3) | 3.3 | 3.5 |
| Information | 9,000 | 12,600 | (28.6) | 1.5 | 2.1 |
| Professional and business services | 97,300 | 89,700 | 8.5 | 16.0 | 15.2 |
| Educational and health services | 85,000 | 53,900 | 57.7 | 13.9 | 9.2 |
| Leisure and hospitality services | 53,900 | 45,300 | 19.0 | 8.8 | 7.7 |
| Other services | 29,900 | 24,400 | 22.5 | 4.9 | 4.1 |

Source: Virginia Employment Commission, Current Employment Statistics Program

## UNEMPLOYMENT RATES

Calendar Years 2007-2011

|  | 2011 | 2010 | 2009 | 2008 | 2007 |
| :--- | :---: | :--- | :--- | :--- | :--- |
| United States | $8.9 \%$ | $9.8 \%$ | $9.3 \%$ | $5.8 \%$ | $4.6 \%$ |
| Virginia | 6.2 | 6.9 | 6.7 | 4.0 | 3.0 |
| Richmond-Petersburg MSA* | 6.9 | 7.7 | 7.5 | 4.3 | 3.1 |

[^6]| Full Time Equivalent Employees |  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| 23 | 29 | 24 | 23 | 29 | 30 | 30 | 30 | 30 | 41 |
| 12 | 8 | 12 | 12 | 13 | 15 | 12 | 13 | 12 | $\mathrm{~N} / \mathrm{A}$ |
| 18 | 18 | 19 | 19 | 21 | 19 | 19 | 19 | 18 | 19 |
| 45 | 47 | 46 | 45 | 45 | 46 | 31 | 31 | 27 | 30 |
| 16 | 15 | 14 | 12 | 12 | 12 | 12 | 12 | 9 | 6 |
| 5 | 5 | 5 | 6 | 6 | 6 | 5 | 5 | 4 | 4 |
| 2 | 2 | 2 | 1 | 6 | 8 | 8 | 9 | 9 | 10 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 |
| 3 | 3 | 3 | 3 | 4 | 4 | 4 | 20 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| 2 | 2 | 2 | 3 | 4 | 4 | 5 | 15 | 5 | 5 |
| 8 | 8 | 11 | 11 | 12 | 11 | 12 | 10 | 11 | 10 |
| 1 | 1 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 1 |
| 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 |
| 9 | 9 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 |
| - | - | - | 3 | 4 | 4 | 4 | 4 | 4 | 4 |
| 11 | 10 | 10 | 10 | 10 | 7 | 4 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| 162 | 164 | 161 | 162 | 180 | 179 | 157 | 179 | 139 | 141 |

Communications/ Operations
Aircraft Rescues \& Fire Fighting
Custodial Services
Utilities/Ground Maintenance
Equipment/Automotive Maintenance
Equipment/Automotive Maintenance Building Maintenance
Electronic Systems
Electrical Maintenance
Finance and Administrative Services Ground Transportation Information Systems Executive Human Resources Baggage System

[^7] Full-time equivalent employment is calculated by dividing total labor hours by 2088. Several departments have been reclassified which resulted in variances.
Capital Region Airport Commission
CARGO CARRIER
Ten Years Ended J

|  | Pounds of Cargo |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 |
| Cargo Carrier: |  |  |  |  |  |  |  |  |  |  |
| Airborne | - | - | - | 3,660,614 | 7,275,287 | 7,227,257 | 6,035,741 | 4,501,947 | 4,362,193 | 5,060,314 |
| Air Net Systems | 656,162 | 761,196 | 795,955 | 816,348 | 1,038,124 | 1,178,060 | 1,394,396 | 1,093,160 | 779,011 | 700,208 |
| Airtrain/Emery Worldwide | - | - | - | - | - | - | - | - | - | - |
| Ameriflight | 212,165 | 223,434 | 219,970 | 174,964 | 5,199 | 11,473 | 253 | 1,040,716 | 2,439,475 | 3,804,072 |
| Federal Express | 59,848,214 | 59,712,374 | 56,575,502 | 60,794,140 | 67,546,025 | 71,357,645 | 69,948,418 | 65,749,853 | 65,198,840 | 66,359,216 |
| Mountain Air Cargo | - | - | - | - | - | - | - | 5,912 | 2,490 | 2,152 |
| UPS | 39,683,396 | 23,780,038 | 24,211,667 | 27,341,043 | 37,016,959 | 35,101,104 | 33,890,613 | 34,082,119 | 35,050,794 | 27,564,147 |
| Total | 100,399,937 | 84,477,042 | 81,803,094 | 92,787,109 | 112,881,594 | 114,875,539 | 111,269,421 | 106,473,707 | 107,832,803 | 103,490,109 |
| Percentage change | 18.8\% | 3.3\% | (11.8\%) | (18.0\%) | (1.7\%) | 3.2\% | 4.5\% | (1.3\%) | 4.2\% | (3.7\%) |


| TAKEOFF AND LANDING OPERATIONS SUMMARY Ten Years Ended June 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | Air Carrier | General Aviation | Air Taxi/ Commuter | Military | Total |
| 2012 | 24,557 | 26,092 | 43,032 | 6,276 | 99,957 |
| 2011 | 26,474 | 28,577 | 42,894 | 8,405 | 106,350 |
| 2010 | 27,491 | 41,102 | 26,498 | 6,921 | 102,012 |
| 2009 | 30,696 | 28,457 | 45,267 | 6,127 | 110,547 |
| 2008 | 29,977 | 37,426 | 51,450 | 6,451 | 125,304 |
| 2007 | 26,474 | 22,892 | 58,646 | 8,042 | 116,054 |
| 2006 | 32,735 | 24,536 | 64,526 | 11,463 | 133,260 |
| 2005 | 24,760 | 31,354 | 67,273 | 12,377 | 135,764 |
| 2004 | 24,759 | 31,991 | 63,834 | 13,686 | 134,270 |
| 2003 | 30,112 | 35,206 | 47,220 | 12,471 | 125,009 |
| Average Annual Change | (2.7\%) | 1.5\% | (3.4\%) | (4.7\%) | (2.8\%) |

Capital Region Airport Commission
INSURANCE COVERAGE
Period Ended June 30, 2012

| Type/Carrier | Coverage | Limit |
| :---: | :---: | :---: |
| Airport liability/ACE/ Lloyd's | Public liability including aircraft products/completed operations | \$200,000,000 |
| Automobile liability/Great Northern Insurance Co. | Bodily injury or property damage resulting from ownership maintenance or use of any automobile | \$1,000,000 combined single limit bodily injury and property damage |
|  | Excess auto liability(off premises) | \$50,000,000 |
| W orkers' compensation and employer's liability/W ausau Business Insurance | W orker's compensation | Statutory and \$1,000,000 employer's liability |
|  | Excess employees liability (excluding disease) | \$50,000,000 |
| Public officials and employer's liability/Virginia State Public Officials self-insurance pool | Civil claims for wrongful acts | $\$ 1,000,000$ each loss <br> $\$ 2,000,000$ each loss, unlimited aggregate for medical malpractice <br> \$3,500 deductible |
| Property/Great Northern Insurance Co. | Blanket real and personal property including business income and personal property of others | $\$ 471,569,000$ blanket real and personal property including EDP, mobile radios and valuable papers $\$ 35,000,000$ business income |
| Equipment/Federal Insurance Company | Scheduled equipment | \$4,795,494 scheduled equipment $\$ 300,000$ miscellaneous equipment \$10,000 unscheduled equipment \$100,000 leased/rental equipment $\$ 100,000$ newly acquired equipment |
| Blanket crime/Federal Insurance Company | Employee dishonesty | \$1,000,000 limit <br> \$2,500 deductible |

[^8]
## Capital Region Airport Commission

## CAPITAL ASSET INFORMATION

As of June 30, 2012

## Richmond International Airport





Now you're going places.

Capital Region Airport Commission

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year Ended June 30, 2012

| Grantor/CFDA Grantor's Program Title | Federal CFDA Number | Project <br> Number | Expenditures |  |
| :---: | :---: | :---: | :---: | :---: |
| Major Federal Assistance Program: |  |  |  |  |
| FAA Direct Payments: |  |  |  |  |
| Airport Improvement | 20.106 | 3-51-0043-52 |  | 8,385 |
| Airport Improvement | 20.106 | 3-51-0043-53 |  | 226,829 |
| Airport Improvement | 20.106 | 3-51-0043-55 |  | 28,379 |
| Airport Improvement | 20.106 | 3-51-0043-56 |  | 337,776 |
| Airport Improvement | 20.106 | 3-51-0043-57 |  | 2,445,241 |
| Airport Improvement | 20.106 | 3-51-0043-58 |  | 936,363 |
| Airport Improvement | 20.106 | 3-51-0043-59 |  | 1,163,432 |
| Total Federal Assistance Expended |  |  | \$ | 5,847,742 |

## Basis of Accounting

The Schedule of Expenditures of Federal Awards is prepared on the same basis of accounting as the Commission's financial statements. The Commission uses the accrual basis of accounting. Under this method of accounting, revenues are recognized when earned and expenses are recorded when liabilities are incurred without regard to receipt or disbursement of cash. The amounts shown as current year expenses represent only the federal grant portion of the program costs. Entire program costs, including the Commission's portion, may be more than shown.

## Contingent Liabilities-Grants

The Commission received grant funds, principally from the Federal Government, for construction projects. Expenditures from these grants are subject to audit by the grantor, and the Commission is contingently liable to refund amounts received in excess of allowable expenditures. In the opinion of the management of the Commission, no material refunds will be required as a result of expenditures disallowed by the grantors.
consultants

# Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters <br> Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards 

To the Commissioners
Capital Region Airport Commission
Richmond International Airport, Virginia

We have audited the financial statements of the Capital Region Airport Commission (the "Commission") as of and for the years ended June 30, 2012, and have issued our report thereon dated October 31, 2012. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

## Internal Control over Financial Reporting

Management of the Commission is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the Commission's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Commission's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be a material weakness, as defined above.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Commission's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

We noted certain matters that we reported to management of the Commission, in a separate letter dated October 31, 2012.

This report is intended solely for the information and use of the Board of Directors, Audit Committee, management, the Auditor of Public Accounts of the Commonwealth of Virginia, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

## Cheng Bekaert+ Helaanl, c.c. is

Richmond, Virginia
October 31, 2012

# Independent Auditor's Report on Compliance with Requirements that Could Have a Direct and Material Effect on Each Major Federal Program and Internal Control Over Compliance in Accordance with OMB Circular A-133 

## To the Commissioners

Capital Region Airport Commission
Richmond International Airport, Virginia

## Compliance

We have audited the Capital Region Airport Commission (the "Commission") compliance with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement that could have a direct and material effect on the Commission's major federal program for the year ended June 30, 2012. The Commission's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to its major federal program is the responsibility of the Commission's management. Our responsibility is to express an opinion on the Commission's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Commission's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the Commission's compliance with those requirements.

In our opinion, the Commission complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2012.

## Internal Control Over Compliance

The management of the Commission is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered the Commission's internal control over compliance with the requirements that could have a direct and material effect on a major federal program to determine the auditing procedures for the purpose of expressing an opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended for the information of the Board of Directors, Audit Committee, management, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

## Chung Bekaert+Helame, c.c. A.

Richmond, Virginia
October 31, 2012

# CAPITAL REGION AIRPORT COMMISSION 

Schedule of Findings and Questioned Costs
Year ended June 30, 2012

## A. Summary of Auditor's Results

1. The type of report issued on the basic financial statements: Unqualified opinion
2. Significant deficiencies in internal control disclosed by the audit of the financial statements: None reported
3. Material weaknesses: None
4. Noncompliance, which is material to the financial statements: None
5. Significant Deficiencies in internal control over major programs: None reported
6. Material weaknesses: None
7. The type of report issued on compliance for major programs: Unqualified opinion
8. Any audit findings which are required to be reported under Section 510(a) of OMB Circular A133: No
9. The programs tested as major programs were:


Airport Improvement Program
20.106
10. Dollar threshold to distinguish between Type A and Type B Programs: $\mathbf{\$ 3 0 0 , 0 0 0}$
11. The Capital Region Airport Commission was determined to be a low risk auditee.
B. Findings Relating to the Financial Statements Reported in Accordance with Government Auditing Standards:

None
C. Findings and Questioned Costs Relating to Federal Awards:

None
D. Resolution of Prior Year Audit Findings

There were no findings resulting from the prior year audit.

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## Our Values At Work

## Be Safe

$>$ Take actions to ensure safety comes first
> Keep all areas clean
$\geqslant$ Follow all safety policies and procedures

## Be Respectful

$>$ Always be honest and trustworthy
$>$ Treat others as you would have them treat you
$>$ Create supportive relationships built on mutual respect

## Be Hard Working

$>$ Serve your co-workers and customers through a strong work ethic
$>$ Continue to learn, be innovative, and provide feedback
$>$ Take pride in a job well done

## Be Courteous

> Be courteous to all customers including the public, tenants, and other departments
$>$ Respond to requests promptly
$>$ Remember - a smile can make a difference in someone's day

## Be Positive

$>$ Deliver the best customer service possible through a positive attitude r Contribute to a positive workplace by being friendly and helpful to others


VALUES AT WORK Richmond International Airport


[^0]:    Note: The numbers presented above are in thousands.

[^1]:    See Notes to Financial Statements.

[^2]:    ENDING BALANCE

[^3]:    TRANSFERS
    Transfer of interest earned to
    revenue account
    Transfer of deposited rev enue to
    designated accounts per
    resolution
    Discount (premium) amortized on bonds
    held as an investment
    $\frac{(16,881)}{(9,165)}$

    | 6) | $(74,151,748$ |
    | :--- | :--- |

[^4]:    Note: $\quad$ Calendar year data except for 2010, which is fiscal year data.
    As defined by the FAA, a small hub enplanes .05 to .249 percent of the total U.S. passengers.
    Sources: Bureau of Transportation Statistics, Research and Innovative Technology Administration (RITA),
    Tables 1-41 and 3-1-4. Airport records.
    N/A: $\quad$ Not available

[^5]:    | 941,127 | 47.2 | 972,009 | 47.8 | 852,676 | 931,985 | 953,920 | 965,790 | 817,706 | 926,543 | 755,686 |
    | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
    | $1,995,957$ | $100.0 \%$ | $2,026,114$ | $100.0 \%$ | $2,020,356$ | $2,226,413$ | $2,293,657$ | $2,259,429$ | $2,097,224$ | $2,088,855$ | $1,944,078$ | Total Regional Airlines

    Total Airline Weight

[^6]:    Sources: Virginia Employment Commission, Local Area Unemployment Statistics Program

[^7]:    Note: A full-time employee is scheduled to work 2,088 hours per year (including vacation and sick leave).

[^8]:    Note: The insurance cov erage was prov ided by USI Insurance Serv ices, with exception of Public Officials policy.

