BUSINESS OPPORTUNITIES (CONT.

DBE AND ACDBE CERTIFICATION REOUIREMENTS

ICHMOND

Firms interested in participating as DBEs in the Commission's federally funded contracts or as ACDBEs in our concessions contracts, must first be certified by one of the Virginia Unified Certification Program agencies: the Virginia Department of Minority Business Enterprise or the Metropolitan Washington Airports Authority. Certification by either agency is accepted throughout the Commonwealth of Virginia.

SWAM CERTIFICATION

The Small, Women-owned, and Minority-owned Business (SWaM) certification program is a state program of the Commonwealth of Virginia. SWaM certification can be obtained from the Virginia Department of Minority Business Enteprise. Numerous SWaM certified businesses participate in the Airport's non-federally funded projects and goods and services contracts.





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RICHMOND INTERNATIONAL AIRPORT IS COMMITTED TO SUPPLIER DIVERSITY

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For more than a decade, Richmond International Airport (RIC) has demonstrated its commitment to supplier diversity by providing meaningful opportunities for small, womenowned, minority-owned (SWaM) and disadvantaged business enterprises (DBE) to secure a variety of airport capital development contracts and concessions contracts. The airport's focus on supplier diversity is a priority and routine part of our business, and we remain committed to doing everything we can to help SWaM and DBE companies do business with us. Please visit our website at www.flyrichmond.com/supplierdiversity to learn more about our business opportunities and diversity programs. If you have questions or need more information, please contact:

Mr. Russ Peaden Director of Real Estate & Facilities/DBE Liaison Officer

Capital Region Airport Commission 1 Richard E. Byrd Terminal Drive **Richmond International Airport, VA 23250-2400**

rpeaden@flyrichmond.com PH: 804.226.8520



SUPPLIER DIVERSITY PROGRAM OVERVIEW



OUR POLICIES & PRACTICES

The Capital Region Airport Commission has established Disadvantaged Business Enterprise (DBE) and Airport Concessions Disadvantaged Business Enterprise (ACDBE) programs in accordance with regulations of the U.S. Department of Transportation (USDOT), 49 Code of Federal Regulations (CFR) Part 26 and 23. It is the policy of the Commission to ensure that DBEs and other small businesses, as defined in 49 CFR Part 26, and ACDBEs, as defined 49 CFR Part 23, have an equal opportunity to compete for and participate in its USDOT-assisted capital development contracts and concessions contracts.

The Capital Region Airport Board of Commissioners and airport management have made outreach and awareness a priority, knowing that greater supplier diversity is the direct result of more companies learning about, bidding on and winning business opportunities at Richmond International Airport (RIC). In addition to DBE and ACDBE businesses, numerous SWaM-certified businesses participate in the Airport's non-federally funded projects and goods and services contracts.

Our policy is to provide the same information to all interested companies and to ensure that our competitive bidding process is open and that our evaluation of proposals and award of contracts is fair. We also ensure that applicable policies, procedures, and contract clauses with specific DBE or ACDBE-related requirements are included in our solicitations and contract agreements. From inception through completion of the contract, we monitor and enforce compliance with these requirements.

The Commission's policies prohibit discrimination against any person or company because of race, color, sex, or national origin, in the award or performance of any contract subject to the requirements of 49 CFR Part 23 and 49 CFR Part 26.

COMMUNITY OUTREACH & INVOLVEMENT

The airport hosts an annual Business Opportunity Forum where current and potential suppliers, contractors, consultants, vendors and other businesses can meet airport managers, and learn about capital development projects, upcoming concession opportunities, and goods and services contracts. The Business Opportunity Forum includes interactive and informative sessions designed to help companies identify and bid on projects at RIC. In addition, we routinely consult directly with business owners, participate in other local and national outreach meetings, and publish extensive information about contract opportunities on our website.

In recognition of the airport's commitment to community outreach related to supplier diversity, the Metropolitan Business League of Richmond awarded its 2012 Vision of Excellence Award to the Capital Region Airport Commission. The award recognizes businesses that promote economic prosperity in Virginia through leadership, education, training and advocacy for small, minority, and women-owned businesses.

The airport's commitment to supplier diversity is a priority for RIC president and CEO Jon Mathiasen. A former member of the Diversity Committee of the International Association of Airport Executives, Mr. Mathiasen takes a hands-on role in diversity awareness training for management staff and ensures that the Airport consistently honors its policies and practices.

BUSINESS OPPORTUNITIES

The Capital Region Airport Commission is committed to increasing and promoting fair and equal business opportunities to qualified companies. We believe that the relationship between the Commission and our business partners is very important and one that is mutually beneficial.

The Commission purchases goods and services throughout the year by competitive process to effectively operate Richmond International Airport. To register your company for available Business Opportunities with the Capital Region Airport Commission, please visit www.eVA.Virginia.gov, the State of Virginia's online procurement support system. Registration is required to receive electronic notification. Registration assistance is available from eVA Customer Care: Phone: 866-289-7367 or 804-371-2525 Email: eVACustomerCare@dgs.virginia.gov