

Business Participation Report

Payments/Revenues/Expenditures from 7/1/2023 - 9/30/2023

| Capital Expenditures | | \$5,426,993.77 | | | | | | |
|-------------------------|----------------|----------------|------------------|------------------|--|--|--|--|
| | Dollars | Percent | Virginia Dollars | Virginia Percent | | | | |
| Small Business | \$1,009,864.53 | 18.61% | \$1,009,864.53 | 100.00% | | | | |
| Women Owned Business | \$90,908.00 | 1.68% | \$0.00 | 0.00% | | | | |
| Minority Owned Business | \$184,070.93 | 3.39% | \$184,070.93 | 100.00% | | | | |
| Non-Certified | \$4,142,150.31 | 76.32% | \$646,471.18 | 15.61% | | | | |
| Total Certified Dollars | \$1,284,843.46 | 23.68% | \$1,193,935.46 | 92.92% | | | | |

| Goods & Services | | | | \$10,127,667.03 |
|-----------------------------|----------------|---------|------------------|------------------|
| | Dollars | Percent | Virginia Dollars | Virginia Percent |
| Small Business | \$1,044,036.48 | 10.31% | \$1,044,036.48 | 100.00% |
| Women Owned Business | \$351,358.25 | 3.47% | \$181,196.54 | 51.57% |
| Minority Owned Business | \$132,641.78 | 1.31% | \$98,779.78 | 74.47% |
| Non-Certified | \$8,599,630.52 | 84.91% | \$3,031,251.43 | 35.25% |
| Total Certified Dollars | \$1,528,036.51 | 15.09% | \$1,324,012.80 | 86.65% |

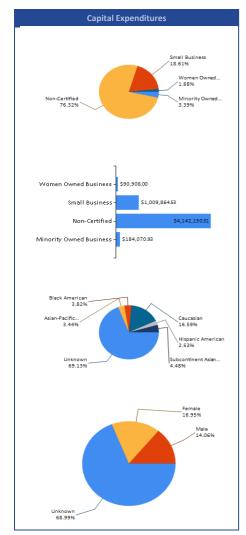
| Concessions (Non-Car Ren | tal) | \$13,962,3 | | | | | |
|---------------------------------|-----------------|------------|------------------|------------------|--|--|--|
| | Dollars | Percent | Virginia Dollars | Virginia Percent | | | |
| Small Business | \$0.00 | 0.00% | \$0.00 | 0.00% | | | |
| Women Owned Business | \$101,082.99 | 0.72% | \$0.00 | 0.00% | | | |
| Minority Owned Business | \$1,115,612.47 | 7.99% | \$9,844.00 | 0.88% | | | |
| Non-Certified | \$12,745,648.49 | 91.29% | \$40,304.70 | 0.32% | | | |
| Total Certified Dollars | \$1,216,695.46 | 8.71% | \$9,844.00 | 0.81% | | | |

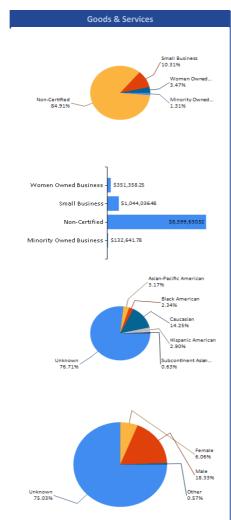
| Concessions (Car Rental)* | | | | \$8,830,677.14 |
|---------------------------|----------------|---------|------------------|------------------|
| | Dollars | Percent | Virginia Dollars | Virginia Percent |
| Small Business | \$0.00 | 0.00% | \$0.00 | 0.00% |
| Women Owned Business | \$0.00 | 0.00% | \$0.00 | 0.00% |
| Minority Owned Business | \$420,077.47 | 4.76% | \$0.00 | 0.00% |
| Non-Certified | \$8,410,599.67 | 95.24% | \$922,666.00 | 10.97% |
| Total Certified Dollars | \$420,077.47 | 4.76% | \$0.00 | 0.00% |

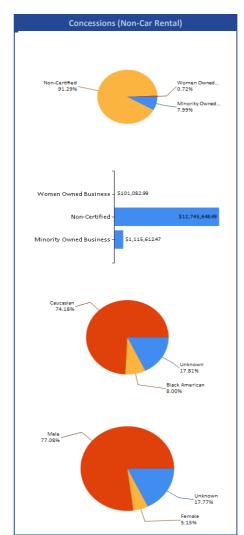
^{*}Car rentals report quarterly and data may be blank if report is ran outside of a reporting quarter

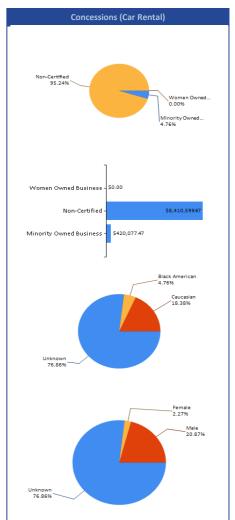


Payments/Revenues/Expenditures from 7/1/2023 - 9/30/2023













| Capital Expenditures | \$214,754.76 | | \$7,091,756.59 | | \$6,237,317 | \$6,237,317.42 | | 88 | \$3,084,025.78 | |
|----------------------|--------------|--------|----------------|-------|----------------|----------------|--------------|-------|----------------|--------|
| MBE | \$12,665.00 | 1.73% | \$4,603,815.81 | 8.36% | \$4,498,108.79 | 23.74% | \$802,291.63 | 5.33% | \$1,401,858.18 | 9.53% |
| WBE | \$0.00 | 0.00% | \$331,940.48 | 0.60% | \$188,597.98 | 1.00% | \$454,994.24 | 3.02% | \$197,193.19 | 1.34% |
| SBE | \$202,089.76 | 27.67% | \$2,156,000.30 | 3.92% | \$1,550,610.65 | 8.18% | \$569,818.01 | 3.79% | \$1,484,974.41 | 10.10% |
| Classification | 2019 | % | 2020 | % | 2021 | % | 2022 | % | 2023 | % |



| Goods & Services Total Spend | \$316,746.6 | 56 | \$1,284,193 | .98 | \$1,238,647 | .82 | \$1,662,818. | 90 | \$3,231,226. | 75 |
|---------------------------------|--------------|-------|--------------|-------|--------------|--------|--------------|-------|----------------|-------|
| MBE | \$139,787.96 | 2.32% | \$604,467.48 | 3.59% | \$415,129.98 | 11.22% | \$495,586.55 | 7.43% | \$1,156,934.39 | 4.93% |
| WBE | \$125,234.19 | 5.62% | \$302,890.26 | 2.88% | \$281,690.07 | 5.83% | \$483,897.47 | 5.26% | \$906,908.70 | 3.83% |
| SBE | \$51,724.51 | 2.32% | \$376,836.24 | 3.59% | \$541,827.77 | 11.22% | \$683,334.88 | 7.43% | \$1,167,383.66 | 4.93% |
| Classification | 2019 | | 2020 | | 2021 | | 2022 | | 2023 | |



| Classification | 2019 | | 2020 | | 2021 | | 2022 | | 2023 | |
|----------------------|--------|-------|-------------|---------|----------------|-------|----------------|-------|----------------|-------|
| SBE | \$0.00 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% |
| WBE | \$0.00 | 0.00% | \$25,849.98 | 100.00% | \$148,453.92 | 0.47% | \$417,435.93 | 0.93% | \$460,940.97 | 1.17% |
| MBE | \$0.00 | 0.00% | \$0.00 | 0.00% | \$2,549,084.97 | 8.04% | \$3,385,599.93 | 7.52% | \$3,045,138.42 | 7.72% |
| Concessions (Non-Car | \$0.00 | | \$25,849. | 98 | \$2,697,538 | .89 | \$3,803,035 | .86 | \$3,506,079 | .39 |

| | | Last 5 Years | : | |
|-------------|-------------------|--------------|-------------|-------------|
| \$1,400,000 | | | \$1,210,848 | |
| \$1,200,000 | | | | \$1,207,781 |
| \$1,000,000 | | | | 01,201,701 |
| \$800,000 | | \$610,301 | | |
| \$600,000 | | | | |
| \$400,000 | | | | |
| \$200,000 | | \$18.610 | \$122,216 | |
| \$0 | \$6,091 \$173,600 | 010,010 | | \$2,675 |
| | 2020 | 2021 | 2022 | 2023 |

| Classification | 2019 | | 2020 | | 2021 | % | 2022 | % | 2023 | % |
|-----------------------------------------|--------|-------|--------------|-------|--------------|-------|----------------|-------|----------------|-------|
| SBE | \$0.00 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% |
| WBE | \$0.00 | 0.00% | \$6,090.50 | 0.34% | \$18,609.50 | 0.05% | \$122,216.36 | 0.29% | \$2,675.00 | 0.01% |
| MBE | \$0.00 | 0.00% | \$173,600.18 | 9.79% | \$610,300.81 | 1.53% | \$1,210,847.81 | 2.84% | \$1,207,781.29 | 2.36% |
| Concessions (Car Rental) Total Spend | \$0.00 | | \$179,690. | 68 | \$628,910. | 31 | \$1,333,064 | .17 | \$1,210,456 | .29 |