



RICHMOND
INTERNATIONAL AIRPORT.



**SUPPLIER
DIVERSITY
PROGRAM**



BUSINESS OPPORTUNITY

FY 2024 - 2026



Capital Region Airport Commission Policies and Practices for Awarding Contracts

The Capital Region Airport Commission is committed to abiding by both the letter and spirit of all Federal, State and local laws, policies, rules and regulations applicable to Richmond International Airport. Airport management and staff are responsible for ensuring that contracting policies, practices and procedures for selecting businesses to perform work at the Airport are open, fair and inclusive. This is consistently demonstrated through the Airport's record of doing business with all types and sizes of businesses—disadvantaged, small, minority, woman-owned and other businesses— all of which have significant participation in all of the Airport's goods and services, concessions and capital contracting opportunities.

The Airport reaches out to the business community through direct contact, networking events, its website, business community fairs and other activities to ensure that interested businesses are aware of the available opportunities and how to pursue them. All businesses interested in doing business with the Airport are encouraged to register with eVA, the Commonwealth of Virginia's electronic procurement system, which the Airport utilizes to advertise its goods and services opportunities.

eVA is a free service and can be accessed at:

<https://eva.virginia.gov/>

eVA Customer Care: (866) 289-7367

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Capital Projects & Opportunities

Project Name	Proposed Budget	Project Name	Proposed Budget
Economy Lot A Rehabilitation	\$200,000	Roadway Repairs & Overlays (Increase)	\$200,000
LED Lighting Upgrade Parking Garages Phase 2	\$2,160,000	Solar Energy Infrastructure Design	\$200,000
LED Lighting Upgrade Parking Garages Phase 3 - Design only	\$130,000	Charging Stations	\$250,000
Atrium, Concourses A & B Electrical Switchgear & Panel Replacement (Design)	\$300,000	TADERA for IT Maser Plan Implementation	\$250,000
CUPPS Millwork Refurbishment	\$200,000	Infrastructure (Phase 1)	\$350,000
Baggage Handling System Software and Graphics Upgrade	\$200,000	Database Upgrade	\$400,000
FLIR CCTV System Conversion New CCTV Avigilon System	\$655,890	Database DBA	\$200,000
Roof Top Units on B Concourse Extension - Year 1 of 2	\$5,750,000	EVIDS Monitor Replacements (10-15)	\$138,000
CAD/RMS Replacement (Increase)	\$75,000	Security and Fence	\$50,000
Automated Parking Guidance System	\$6,600,000	Crash Attenuatory	\$50,000
Infrastructure for Bar Concepts at Con A and Con B Extensions	\$500,000	Airfield Painting	\$100,000
Rental Car Planning and RFP Consultant services	\$300,000	Airfield Replacement Parts	\$75,000
FBO Fuel Farm Tanks	\$10,000,000	PBB Refurbishment	\$100,000
Aircraft Rescue & Fire Fighting Station (Increase)	\$7,000,000	Airfield Sign Panel Replacement	\$50,000
Master Plan Update (Increase)	\$1,000,000	Switchgear Service and Inspections	\$50,000
Exhibit A (Property Map) Update	\$300,000	GIS Development Escalator Refurbishment	\$100,000

Capital Projects & Opportunities

Project Name	Proposed Budget	Project Name	Proposed Budget
Baggage System Replacements Parts	\$35,000	10.5 Sets of Inno-tech turn-out gear	\$54,500
Baggage Totes Replacements	\$11,000	Plane Skate disabled Aircraft Dolly	\$10,000
Acct 5240 - Access Control System R&M	\$39,600	Ballistic Vest	\$12,000
Acct 5294 - Communications Equipment	\$97,400	15 Passenger Van	\$55,000
IED PA System Mic Station-DNA Upgrade	\$100,000	Small Car for Standard Parking	\$35,000
Upgrade CCTV/PA System/LNL Access Network	\$30,000	2500 Pickup	\$60,000
South Vault Bard Units	\$75,000	Trailer for Backhoe & Trackhoe	\$25,000
HVAC Refurbishment	\$100,000	Police Car #3 Replacement	\$45,000
CenoBot (Spot Cleaning Robot)	\$38,800	Snap on Diagnostic Workstation	\$10,000
L50 CenoBot (AI-Powered Scrubber-dryer Robot)	\$44,500	Fire Extinguishers	\$10,000
15 Passenger Van	\$55,000	Mobile License Plate Replacement	\$76,000
Small Car for Standard Parking	\$35,000	AVI Antennas	\$14,000
Trailer for Backhoe & Trackhoe	\$25,000	Go Apron Integration	\$30,000
Police Car #3 Replacement	\$45,000	Propworks Portal	\$45,000
Snap on Diagnostic Workstation	\$10,000	Fueling System Upgrade	\$25,000
Radio/Battery Replacement Commission Wide	\$48,000	Website Rebuild	\$181,000

TOTAL: \$1,981,800

ELECTRONICS

PBX Software / Hardware Upgrade		\$150,000
Fiber Network		\$50,000
Camera System Upgrade		\$700,000
Callbox		\$600,000
Fiber Misc. Parts	Monthly	\$1,000
Data Cables, Misc.	Monthly	\$500
LENEL Access Network	Monthly	\$1,000
PA System Misc. Parts	Monthly	\$1,000
Fire System Misc. Parts	Monthly	\$1,000
Fire Inspection and Repair	Annual	\$100,000

HVAC

HVAC Repair/Replacement	As Needed	\$5,000
Motors/Capacitors	As Needed	\$3,750
Relay/Contactors	As Needed	\$1,000
Misc. Tubing/Fittings	As Needed	\$500
Upgrade Terminal Server Room		85,000
ARFF Unit Server Room		85,000
Electrical Room Split Unit		50,000

ELECTRICAL

Misc. Wiring, Fittings and Conduit	As Needed	50,000
Lights, Drivers Transformer	As Needed	30,000
Switchgear Service	As Needed	50,000
UPS Service and Batteries	As Needed	50,000

UTILITIES AND GROUND

Airfield Painting	Annual	100,000
Crash Attenuator		50,000
Thermoplastic Markings		80,000
Irrigation Heads replacement and Repair		35,000
Parking Lot Refurbishment and Painting		\$200,000
Landside Salt and Sand	Varies	\$20,000
Airfield Sand	Varies	\$10,000
Fence and Gate Repair/Replacement	Varies	\$50,000

BUILDING MAINTENANCE

Airport Painting and Carpet	Varies	\$200,000
Mill Work		200,000
Valves, Piping and Fittings	As Needed	\$20,000
Bathroom Fittings, Repair and Replacement	As Needed	\$30,000
Elevator and Escalator Repairs and Service	Monthly/As Needed	\$150,000

BAGGAGE HANDLE SYSTEM

Baggage Totes	As Needed	\$11,000
Fire Door Replacement		\$150,000
Floor Sweeper		\$17,000
Conveyor Belting	As Needed	\$10,000

AUTOMOTIVE MAINTENANCE

Service Vehicles	24	\$200,000
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Michelin Tires (fire trucks)	Varies	\$50,000
Automotive parts	Varies	\$10,000
Automotive tires	Varies	\$35,000
Small equipment parts	Varies	\$15,000

GROUND TRANSPORTATION

Graphics/ Signage		\$8,000
Vehicle Ground Transportation Decals (FY24) for Taxis, Limos, etc.		\$500
Office equipment, customer/attendant chairs		\$4,000
Office Supply Purchases		\$1,250
Vehicle relocate and Towing charges - Vehicle Jump start accessories		\$2,500

ENVIRONMENTAL SERVICES

Interior and Exterior Glass Cleaning		\$49,500
Exterior power washing		\$7,500
Carpet Cleaning		\$7,000
Waste Removal		\$54,000
Pest Control		\$10,000
Termite Inspection Treatment		\$15,000
Uniforms		\$11,500

SAFETY

Propane Heating Fuel		\$5,000
Fuel Spill Absorbent		\$600
Hazardous Materials Disposal		\$2,250
Absorbent Booms		\$500
Absorbent Pads		\$800
Absorbent Floor Runner for Bay		\$300
Miscellaneous Supplies		\$550
Clean Out and Dispose AFFF Biproducts		\$13,000
Disposable First Aid Supplies		1,100
Disposable Infection Control Replacement Supplies		\$700
Disposable BLS supplies (fluids, IV, supplies, airway equipment, etc.)		\$1,400

FINANCE

Consulting		\$49,000
Calendars		\$22,500
Business Cards		\$1,500
Meeting Refreshments		\$2,000

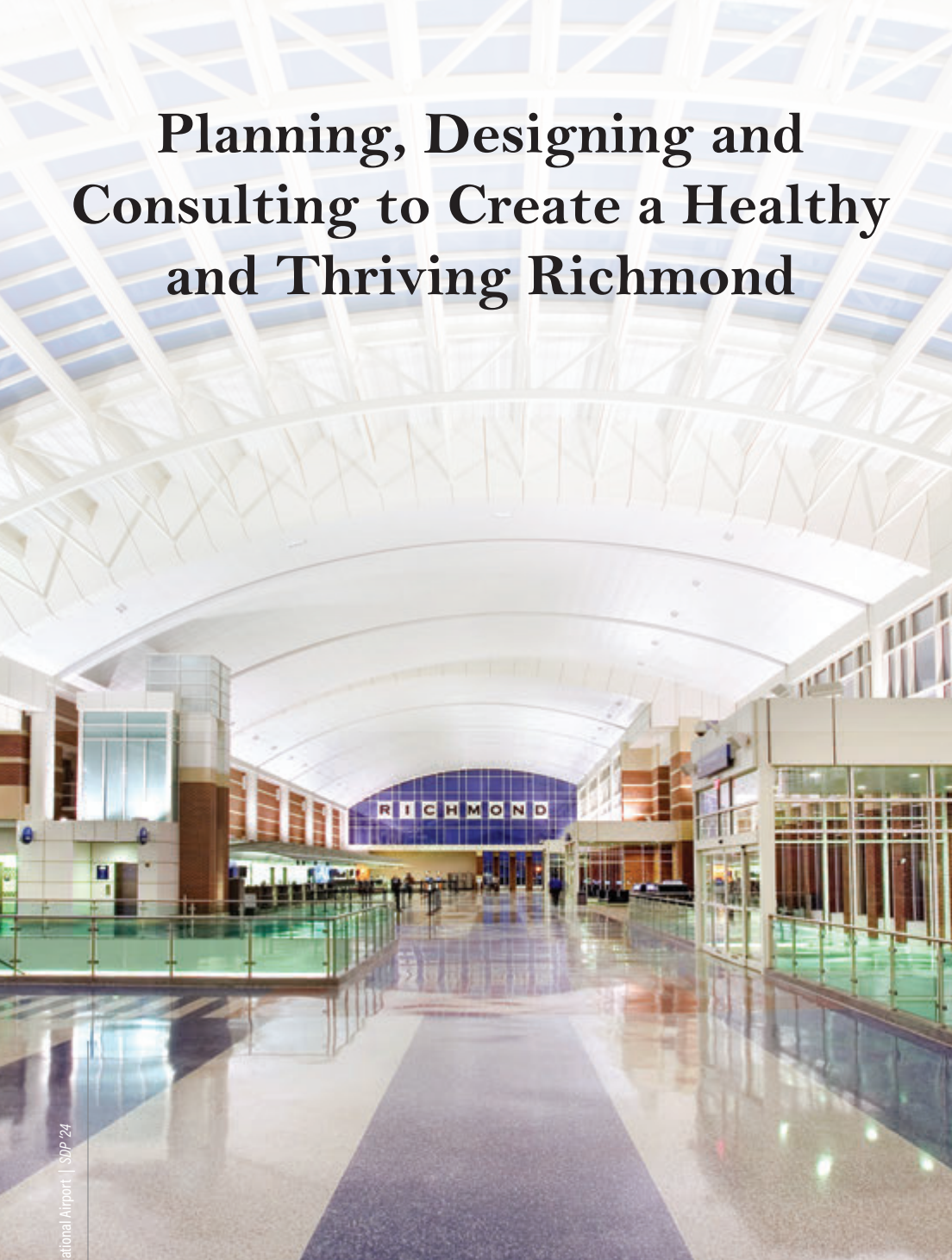
HUMAN RESOURCE

On-Site Employee Training		\$25,000
SWAG		\$7,350
Office Supplies		\$10,000

MARKETING

Promotional Items	Varies	Under \$10,000
Photo Portfolio	Varies	Under \$8,000
Apparel	Varies	Under \$2,000
Media	Varies	Placed via West Cary Group

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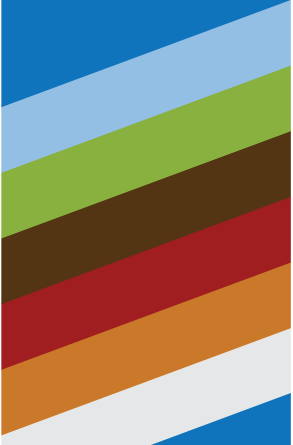
DEPARTURE MEDIA
AIRPORT ADVERTISING

Capital Region Airport
Commission (Commission) Vendor
Interest Form



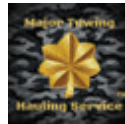
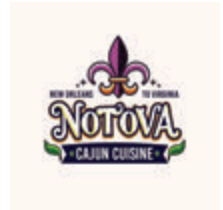


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Richmond International Airport

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